

2023 MEMBER DIRECTORY

A STORY OF PASSION FOR BUSINESS AND PEOPLE





Estou com a Volvo rumo ao Zero Acidentes.

O Zero Acidentes é um ideal de futuro da Volvo.

Para isso, além de alta tecnologia de segurança nos caminhões, é importante uma gestão de transportes focada em mapear e diminuir riscos na operação. Faça como a Expresso Figueiredo: abrace essa causa e junte-se a nós nessa jornada.

2023 MEMBER DIRECTORY







INDEX

| MESSAGE FROM THE MANAGING DIRECTOR / |
|---|
| SECTION 1 |
| swedcham organization8 |
| Board of Directors |
| Auditors |
| Advisory Council |
| Our Gold, Silver and Bronze Members |
| Swedcham Team |
| Swedcham Committees |
| Swedcham Representatives |
| Young Professionals |
| Swedish Business Climate Survey |
| ESG Committee - Sustainable Sourcing Project |
| The Brazilian Chamber of Commerce - Brazilcham Sweden |
| Swedcham Organization |
| Our Business Center |
| Events 2023 |
| Virtual Swedcham - Presence on YouTube and Social Media |
| The Book - Passion for Business and People |
| |
| SECTION 2 |
| INDIVIDUAL MEMBERS30 |
| CECTION - |
| SECTION 3 |
| CORPORATE MEMBERS40 |
| |



CREATING A WORLD OF MOBILITY THAT IS BETTER FOR BUSINESS, SOCIETY AND THE ENVIRONMENT.

Scania is a world-leading provider of transport solutions. Together with our customers, we are driving the shift towards a sustainable transport system, creating a world of mobility that is better for business, society and the environment.

Tomorrow comes with challenges that affect not only our customers, but also the entire transport industry and the world we're all part of. Climate change is the darkest cloud in the sky and a reality to consider in everything we do.

Scania is committed to meet these challenges. We do that by providing sustainable solutions while changing the world of transport.

With our heritage, our experience and our know-how, we can and will push ourselves and the entire transport industry in the right direction, to change the future into a sustainable one.



A WORD FROM THE MANAGING DIRECTOR



In March 1953, a group of insightful business leaders, all working for Swedish businesses in Brazil, met at the Matarazzo building in downtown São Paulo. They wanted to find ways to further strengthen the already close ties between Sweden and Brazil – and their meeting became the start of the Swedish-Brazilian Chamber of Commerce. If they were to appear again today, 70 years later, I believe they would be pleased to see that the organization continues to stand solid in 2023.

Many people have contributed to the Chamber's success over the years, and it is really difficult (and risky) to pick only a few, but during the first half (35 years) Erik Svedelius and Per-Gunnar Kalborg, both successful businessmen, were pivotal in founding of the Chamber and supporting its activities. When it comes to the second half, diplomat Christer Manhusen and businessman Nils Grafström were some of the key people leading the Chamber during both good and challenging times.

We are proud to have Queen Silvia as Honorary Member of the Board, and some events in the recent years have been Nobel Prize Dialogues in 2013, the Football World Cup in 2014, the Olympic Games in 2016, the Global Child Forum in 2017 and the SEB Nordic CEO Conference in 2019. The Chamber participated in all these events. For the Olympics, the Swedish Embassy and Swedcham hosted a gala dinner in Rio, filled with Swedish and Brazilian design. "This is magic," whispered the Queen as I accompanied her to her seat.

King Carl Gustav visited the Chamber in 2017, where he sat down with a group of Swedish startups in Brazil. A bit of a nightmare for the security teams, though, as the King insisted on walking from the hotel to the Chamber.

Our online presence has grown over the years, with live webcasts and active social media channels. These initiatives became essential building blocks during the lockdown years of the pandemic. Today, we run hybrid events, with room for 60 in our auditorium in Jardins in São Paulo and the rest of the world online. The "Virtual Swedcham" project we initiated years ago (before the pandemic) is becoming more and more a reality.

Over the years, the Chamber has grown in size and scope. We are, for instance, members of the *Swedish Chambers International* (SCI), an organization of 28 Swedish Chambers abroad and in 2019, SCI launched ITS annual Global Business Climate Survey, together with Business Sweden.

The Young Professionals section was launched in 2012, where we work to create links between Brazilian and Swedish youth and Swedish companies and universities. The annual Career Fair, and mentorship programs are parts of the activities.

As we look forward, the Chamber will continue its work, exploring how business and technology can bring people together. Peace, democracy, free trade, sustainability, and social equality can only be achieved through open and constructive dialogue – and you can count on our continued work to offer platforms for such communication.

Brazil has always had its ups and downs and I am convinced that the country will continue going in the right direction, preserving the pillars of democracy and a free press. This is the place to be, the country of the future, and the future is coming closer all the time...

Finally, my deep thanks to my chairman Sergio Quiroga, our diversified and qualified board, my small but efficient staff – and above all, to all our members.

Let's continue writing history - together!

/Jonas Lindström – October 2023



SWEDCHAM ORGANIZATION

HONORARY MEMBERS



FIRST HONORARY MEMBER H. M. Queen Silvia of Sweden

BOARD OF DIRECTORS

CHAIRMAN



Sérgio Quiroga da Cunha Independent Consultant

VICE CHAIRMAN



Anders Norinder Senior Advisor at Business Sweden

TREASURER



Stefan Lundkvist Managing Director, BM Optimus Consultoria Ltda

LEGAL DIRECTOR



Juliana G. Meyer Gottardi Founding Partner of PNST Law Firm

ETHICS DIRECTOR



Daniela Fukino Learning & Development Manager Latam at ADM

DIRECTORS



André Palme CCO at Skeelo - Entertainment & Content Senior Executive



Gustavo BoniniDirector of Public Affairs at Scania



Luciano Nassif Country Holding Officer ABB Brasil



Juliana Barbiero Managing Director Lexly Brazil



Tarcisio Triviño Managing Director Latin America & Caribbean Importers at Volvo Cars.



Andreza Rodrigues Global Communications Manager, Tetra Pak



Alessandra Sellmer Corporate Communications Manager – Atlas Copco – Latin America



Marianna Silva Country Manager for Brazil, Saab



Hans Sjögren Strategy Director Ericsson



Olle Widén CEO and Co-Founder FinanZero

AUDITORS

Cvntia Peluso



Senior Corporate Counsel - Atlas Copco

Emerson Teles Silva



Tax Manager

Daniel Villar Giaculo



Daniel Villar Giaculo Admnistrative & Financial Head

Francisco Rodrigues



Finance and Adm. Director CEO - Etrusca Finanças Kito & The Crosby Group

Rogerio Tatulli



ADVISORY COUNCIL

THE MEMBERS OF SWEDCHAM'S ADVISORY COUNCIL ARE:

HONORARY COUNCILLORS

Swedish Ambassador in Brasilia



Karin Wallensteen

Swedish Consul General in São Paulo



Renato Pacheco

Trade Commissioner, Business Sweden



Andreas Rentner

Chairman of the Advisory Council



Sergio Quiroga da Cunha

COUNCILLORS

Leandro Aires - Managing Director Camfil Brazil

Guilherme Amaral - MD Brazil - The Crosby Group (Gunnebo Industries)

Maximiliano Aqueveque- General Manager Quant Service

Luciano Bonaldo - Country Manager Brasil Diaverum

Håkan Buskhe - CEO and Director at FAM

Luiz Buzzo - President Assa Abloy Brazil

Fabricio Campos - CEO Semcon do Brasil

Aurelio Carmona - President Latam Getinge

Rodrigo Carneiro - CEO ÅF do Brasil

Rodrigo Dienstmann - President Ericsson Latam South

> COUNCILLORS

Marco Dorna - President Tetra Pak Brazil

Mauro Favero - Managing Director Husqvarna do Brasil

Fábio Bellotti da Fonseca – President PÖYRY Latin America

Alexandra Freitas - Managing Director Sandvik Holding Brazil

Kamshat Galiyeva - General Manager Epiroc

Gerardo Garza - President - South America AAK

Eduardo Gondo - Head of Office Stora Enso Brasil

Claudio Goulart - Chief Representative DNB

Victor Hernandez – Managing Director Essity do Brasil

Martin Nilsson Jacobi - President and CEO of Chalmers University of Technology

Leandro Josiocha – President Electrolux Latin America

Wilson Lirmann - President Volvo Group Latin America

Adriano Machado - CEO Höganäs Brasil

Carlos Maia – Vice President Atlas Copco Holding Latin America

Thyago Mathias - Managing Director Brazil LLYC - LLORENTE Y CUENCA

Juliana Meyer - Founding Partner of Pacheco Neto Sanden Teisseire Law Firm

Gustavo Molero - President SKF Latin America

Wilson Monteiro - Division Manager de Processos Industriais - ABB, South America

Fábio Muniz - CEO Alfa Laval do Brasil

Cesar Palmieri – Managing Director Nexer

Lisandro Peliciolli – General Manager SSAB South Atlantic

Magnus Pereira – Vice President Operations Brazil Autoliv

Christopher Podgorski – President Scania Latin America

Christian Meyer de Rezende - Chief Representative SEB

Luis Rezende - President Volvo Cars Latin America

Fernando Rodrigues - Operations Manager Mentor Supply Chain (Elanders)

Carlos Sanchez-Luis - President AstraZeneca do Brasil

Pedro Schildknecht - General Manager Latin America Mölnlycke Health Care

Magnus Schöldtz - Senior Advisor to the Chairman of Investor

Glaucio Silva - National Sales Manager Axis Communications

Marianna Silva - Country Manager Saab

Mariovaldo Silva - Managing Director Munters Brasil

Rafael Suarez – CEO da Laboratórios Ferring

Deborah Telesio - Senior Vice President South America Elekta

Ronaldo Veirano - Senior Partner Veirano Advogados

Werner Wiedenbrug - Operations Director Thule

Olle Widén - CEO & Co-Founder FinanZero

Marcio Zanetti - Principal Economist - The Economist

GOLD MEMBERS

































V O L V O



SILVER MEMBERS

































BRONZE MEMBERS

































SWEDCHAM TEAM WORKING FOR YOU

Jonas Lindström

Managing Director

Elaine Soares

Administrative and Finance Manager

Viviane Ringbäck

Events Manager

Ana Géssica Borges da Silva

Office Assistant

Josephine Lindberg

Swedish student on internship program from the University of Gothenburg

SWEDCHAM COMMITTEES

Communication and Marketing - Coordinators: Alessandra Sellmer, Corporate Communications Manager, Atlas Copco Latin America; Andreza Rodrigues, Communications Manager, Tetra Pak and Cristiana Pontual - Communications Director, Saab Brasil

Finance - Coordinator: Marcio Zanetti - Country Leader for Brazil at the Economist Intelligence Unit (EIU) and Christian Rezende - Chief Representative - SEB

Human Capital - Coordinator: Carol Böttcher - Managing Partner of BrainKapital Executive Search & Intercultural Coaching

Innovation - Coordinator: Edvaldo Santos - Director of Research, Development and Innovation at Ericsson Latam South

ESG - Coordinator: Karin Vecchiatti - Creative Director at Estúdio Anadarco, Cultural Studies Researcher / Producer

Legal & Business - Coordinator: Renato Pacheco Neto - H. Consul General of Sweden, Partner of Pacheco Neto, Sanden, Teisseire Advogados

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> SWEDCHAM REPRESENTATIVES

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John Brusell

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Björn Salén

Rio Representative Rua da Assembleia 10 / gr 3001 Rio de Janeiro - RJ CEP: 20011-901

Phone: +55 21 3233-5710

YOUNG PROFESSIONALS

The Swedish Chambers' Young Professionals (YP) network aims to create links between Swedish and Brazilian professionals and students with similar interests. Swedcham acts as the networking link to connect young professionals to Swedish companies located in Brazil as well as universities, all with the objective to adhere to young professionals' needs to advance their professional careers. This is achieved by arranging social and professional activities that meet members' interests such as company visits, business and management workshops, Christmas parties and much more.

Swedcham YP does not only create professional and social events, but we also provide information to newly arrived Swedes to assist in their integration into Brazil. With a network containing over 200 young professionals, Swedcham acts as the commonplace for making new connections to advance their careers and social lives in Brazil.

There have been multiple YP events during the fall semester of 2023. We kicked off the YP events with a Happy Hour together with Sweden Alumni Network. It was a night full of laughter and fun, and a great opportunity for the participants to get to know each other a bit better.

In October we are organizing a workshop on Artificial Intelligence, Education and Work, with prestigious professors from FGV and Insper.

As many individuals' part of the YP network expressed interest in knowing what it is like on the inside

> YOUNG PROFESSIONALS

of Swedish corporations, we will organize a company visit to Alfa Laval later on during the fall. Alfa Laval will arrange a full day of activities at their factories in Vila Jaguara showing the entire production process, providing a first-hand experience of how a Swedish company works successfully in Brazil.

In November, we will arrange the first Career Fair since the pandemic, at a local hotel with over 300 square meter to host a big number of Brazilian students that are curious about studying in Sweden or working at a Swedish company in Brazil. There are various major companies that have already confirmed their presence, such as Volvo Cars, Saab, Tetra Pak, Höganäs, Nexer, Epiroc, Atlas Copco, Husqvarna and Camfil as well as some of the biggest universities from Sweden as the university of Lund, Jönköping, Uppsala, Linköping, School of Economics of Stockholm, School of Business, Economics and Law of Gothenburg and Linnaeus University. The Embassy will also be





There are many more social and professional YP events to come and our aim is to continue hosting events in person to continue facilitating new networking relationships, much like the relationships and linkages that were built during our events. Our ambitions are high for 2024 and we will continue the work to create valuable and enriching experiences for our young professionals!

Josephine Lindberg – Swedish Trainee

SWEDISH BUSINESS CLIMATE SURVEY – LOCAL AND INTERNATIONAL

In June, Team Sweden – composed by the Embassy and its Consulates, Swedcham and Business Sweden – launched the latest version of the **Brazilian Business Climate Survey** (BCS), part of a global initiative to analyse market environments for Swedish companies worldwide.

The survey addresses topics such as market challenges, expectations and sustainability action and some of the main takeaways in Brazil were:

- 1. 86% of Swedish companies in Brazil were profitable during 2022, a slightly better result than 2021.
- **2**. Even with lower GDP growth projected for Brazil, 63% of companies expect to grow turnover in the next 12 months and 62% expect to increase local investments.
- **3**. The business climate in Brazil is perceived as positive by 26% of the companies against 16% which consider it to be negative. Reasons for less positive results compared to the previous year include inflation, lower projected growth and uncertainties about the new government.
- **4.** Taxes, bureaucracy and regulatory issues remain the main challenges for business in Brazil. Customs duty levels and procedures represent trade barriers for 38%.

> SWEDCHAM REPRESENTATIVES

5. Very few Swedish companies came across corruption or human rights violations during 2022. Environmental awareness in Brazil has become much more relevant in the recent years.

For the fourth year in a row, the **Global Business Climate Survey** presents Swedish companies' views on issues related to the business climate abroad and local success factors. The survey compiles the results of local surveys conducted in 23 markets worldwide for Swedish companies. The global survey is conducted jointly by Business Sweden, Swedish Chambers International (SCI) and Sweden's embassies and consulates abroad.

In total, over 1,600 decision-makers answered 18 standard questions on what Swedish companies consider to be critical success factors to remain competitive, such as sales competence, cost efficiency and partnerships. In addition, the report provides an economic outlook based on how Swedish companies describe last year's financial results, including expectations on future turnover and plans for future investments, as well as an outline of how well local conditions are met in various markets and how sustainability factors affect business.

Some quotes from the report:

Today, Sweden and Swedish industry is facing a compound of new challenges. Heightened geopolitical tensions, increasing international competition for raw materials, supply chain pressures, a rise in protectionism and regional trade conflicts makes it even more crucial for the to have a good understanding of the constraints and pressure points facing Swedish business in the global market. It is my belief that this report contributes to just that. The needs and demands of Swedish companies must be the starting point for any measures and activities by the Government to promote and support Swedish industry's trade and expansion abroad. It is not least for this reason that the Global Business Climate Survey of 2023 and its key insights, are so important and timely as we prepare to strengthen and revitalize Sweden's export promotion activities.

Johan Forssell - Minister for International Development Cooperation and Foreign Trade

The results show that many Swedish companies – particularly in manufacturing – continue to be successful abroad, and their view of the business climate in some emerging markets has improved markedly. Swedish companies are generally profitable, they are inclined to invest locally and are adept at leveraging Swedish brand values. Last but not least, Swedish companies are clear winners in the ongoing green and digital transition as they pioneer the development of innovative and climate-smart solutions.

Andreas Hatzigeorgiou – Chairman Swedish Chambers International (SCI) Jan Larsson – CEO President Business Sweden

Despite the slowdown in global economic growth, Swedish companies overall seem to be doing well. This indicates that they are prepared for the digital and the green transition, and hopefully some of them can even gain market shares.

Lena Sellgren, Chief Economist, Business Sweden

Read the full reports on our website: www.swedcham.com.br and watch the launch event in Stockholm on YouTube: https://www.youtube.com/watch?v=CHLq_gTXKYM

Jonas Lindström Managing Director, Member of the Board at Swedish Chambers International

SUSTAINABLE SOURCING - ESG COMMITTEE PROJECT

Swedcham's ESG Committee is working on a new ESG Handbook, this time approaching important issues about Responsible Sourcing.

Increasingly, customers, governments, civil society organizations and consumers are seeking to purchase goods that have been produced in socially and environmentally responsible ways. It is clear that drivers such as climate change, social responsibility expectations and environmental, health and safety regulations are leading to greater scrutiny of practices throughout supply chains.

Swedcham's ESG Committee understands the importance that member companies have in responding to this challenge, as well as integrating with the broader value chain they are part of.

With this in mind, companies such as AAK, ABB, Atlas Copco, Alfa Laval, Autoliv, Epiroc, Electrolux, Quant, Scania and Tetra Pak are giving important input to the Handbook. Their cases and experience offer inspiring content which may help strengthen an institutional environment that encourages various organizations to best partner with their clients and suppliers in a constructive, sustainable, responsible and transparent dialogue.



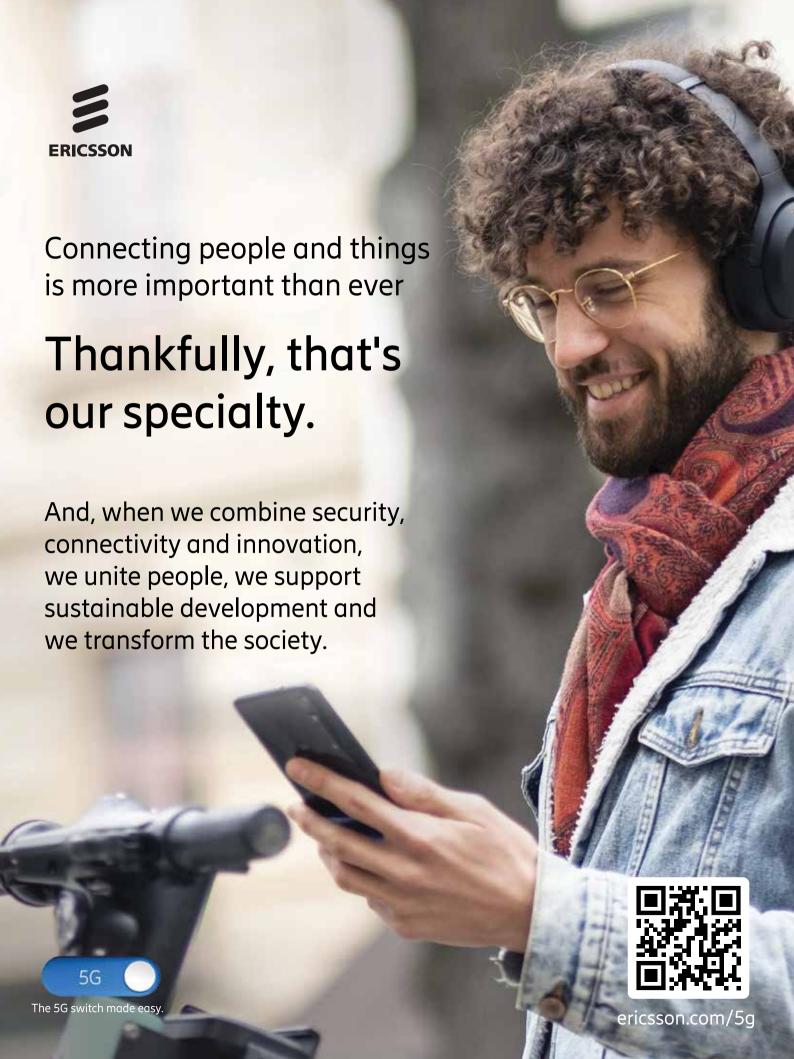
The Handbok approaches topics such as: contracts and code of conduct for suppliers training, monitoring and adjustment of suppliers investment in technology extraction and consumption of natural resources throughout supply chains intersectoral agreements and certifications

Karin Vecchiatti

ESG Committee Coordinator

THE BRAZILIAN CHAMBER OF COMMERCE - BRAZILCHAM SWEDEN

The Brazilian Chamber of Commerce in Sweden (Brazilcham) is a non-profit organization, founded in 2006 as a sister chamber to Swedcham in Brazil. It is funded by member's contributions



>THE BRAZILIAN CHAMBER OF COMMERCE - BRAZILCHAM SWEDEN

and revenues generated from a number of activities and projects organized and run by the Chamber. Our mission is to promote and develop bilateral links between Brazil and Sweden.

Elisa Sohlman, CEO Manoel Machado, COB

SWEDCHAM ON YOUTUBE AND SOCIAL MEDIA

Already before the covid-19 pandemic the project "Virtual Swedcham", was initiated, aiming to make the Chamber more digital and accessible for members not living and working in the São Paulo region, and 2018 and 2019 we organized some events which were simultaneously transmitted on Facebook.

In March 2020 we cancelled all physical events because of the terrible pandemic, and we had to adapt to only organizing digital meetings and events. The Chamber already had a YouTube Channel but with very few videos and only 50 followers.

Coming to the end of 2023, we have more than 500 followers on YouTube and more than 100 published videos. Some of the most popular hybrid events during the last year have been "Preços de Transferência e Convergência com a OCDE: Desafios Futuros", "Renováeis em destaque" and "Trabalhando em modo projeto – a nova tendência no mercado de trabalho"

Considering that our own auditorium in São Paulo has a maximum capacity of 60 people, it is fair to say that we reach a much larger audience after having "gone digital". Today, the digital platform is more seen as an added value for our members since our core business is organizing real life events. Therefore, our physical premises in São Paulo will continue being a vital platform for meetings, networking and competence development.

The Chamber is also very active on social media, with a strong presence at both Instagram, Facebook and LinkedIn. Our member and partner EVCOM is assisting us by creating posts. We have a strong focus on social media and managed to get a great deal of interaction on our posts about our members and doing business in Brazil, but also posts with cultural contents about Sweden. Social media is also used to spread information about the Chamber's own activities, and of course invitations to our events are also posted, as a complement to the e-mail marketing. If you not yet followed us – please do so!



PASSION FOR BUSINESS AND PEOPLE

The Swedish-Brazilian Chamber of Commerce was founded in 1953, and this year the book *Sweden in Brazil- A Story of Passion for Business and People* was published to celebrate that we are completing 70 years in business. The book was an initiative by the Chamber, written by several people but we want to give a special thanks to Anders Sjöman at the Center for Business History in Stockholm and our intern and co-writer Yuri Gomes. The project was sponsored by the Chamber itself, the Swedish Embassy and FAM (Wallenberg Foundation).

In 2023, the Swedish-Brazilian Chamber of Commerce celebrates 70 years, but Swedish companies have been passionate about Brazil for longer than that. They have been eager participants in the country's development, bringing ideas, technologies, management styles, corporate cultures – and above all people. Together, pioneering Swedes and Brazilians have created a heritage of productivity, technical excellence, and innovation across the entire country. In a number of cases and historical essays, this book celebrates their unbridled passion for business in Brazil, and for developing close relationships between the two countries, no matter the time or circumstances.

The book can be read on our website, in an English version and Portuguese.



Expertise within all vehicle development areas

The automotive industry is under a disruptive transition driven by technologies such as electromobility, connectivity and autonomous vehicles. To support this transition, we provide excellence in development and integration of all systems and attributes for complete vehicles.

Our expertise spans over all vehicle development areas and we have the capacity and capability to deliver turnkey solutions. With profound skills we help you develop and integrate systems like body, chassis, interior, infotainment, electrical drivelines, AD/ADAS to complete vehicles. To shorten development time, we utilize the latest CAE methods and technologies.

We support you in all project phases – from idea, design, development and test, to manufacturing and product release, as well as problem solving on existing products. Our clients are supported globally with onsite assignments and complete turnkey solutions from our automotive offices in Sweden, Brazil, UK, China and India.

Our strength within Automotive R&D is based on our expertise in:

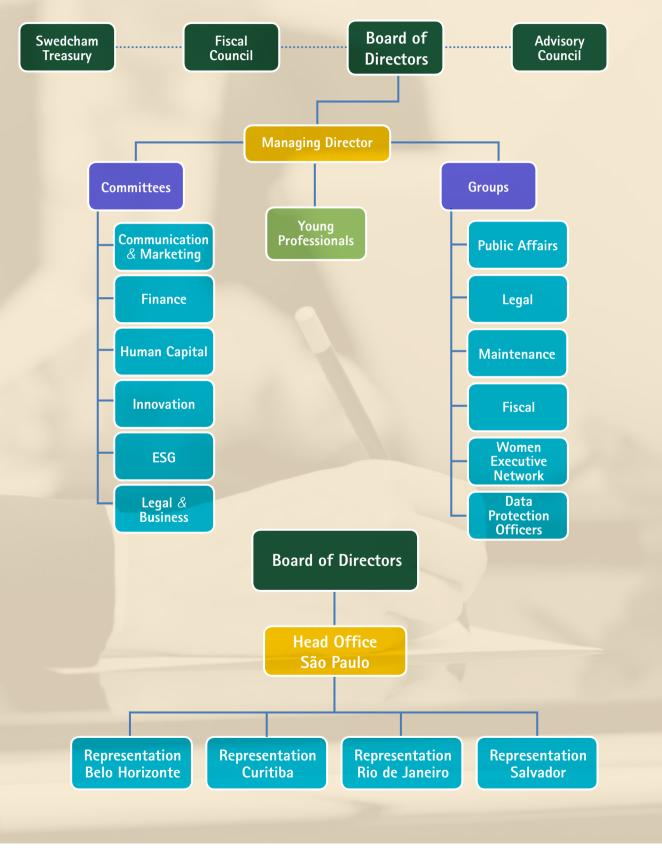
- · Body, Exterior & Interior
- Chassis & Powertrain Integration
- Electromobility
- Autonomous Vehicle and Connectivity
- Vehicle Integration

Read more at afconsult.com





SWEDCHAM ORGANIZATION



OUR BUSINESS CENTER

Our modern Business Center is at our members disposal:

MINI AUDITORIUM

28 m²

Wi-Fi and cable access to the internet, integrated sound system, projector and big screen. For presentations, courses and speeches, the Theater offers accommodations for up to 20 people, when seated, and offers all the necessary equipment.

MFFTING ROOM

22 m²

08 chairs, 1 table with plugs and cable access. Integrated sound system, projector and big screen, Wi-Fi and cable internet access.

STARTUP OFFICE

- 1 table with plug and cable access.
- Wi-Fi and cable internet access
- Telephone

You can rent per hour, day or full time

AUDITORIUM

95 m²

Three combined rooms. Ideal for presentations, courses and speeches, the combination area, which combines the Lounge, Theater and the Meeting Room, is an auditorium for up to 50 people seated.

Complete camera and sound system for hybrid events.









Saving More Lives

Autoliv is the worldwide leader in automotive safety systems. We develop, manufacture and market protective systems, such as airbags, seatbelts, and steering wheels for all major automotive manufacturers in the world as well as mobility safety solutions. In 2022, our products saved close to 35,000 lives and reduced more than 450,000 injuries.

In South America, ~1000 associates located in Taubaté/SP and Goiana/PE are passionate about our vision of Saving More Lives.

Autoliv





autolivdobrasil

Building best-in-class companies since 1916

investor

EVENTS 2023

FEBRUARY

- 01 Networking Lunch at Tuy Cocina in Jardins SP
- 15 Happy Hour Kick Off Young Professionals
- 16 Kick off Mentorship Program

MARCH

- 03 Sustainable Wood Construction seminar –
 Robert Schmitz White Arkitekter
- 15 Conscious improvisation Journalist Gloria Vanique
- 21 Celebration Dinner Swedcham 70 Years and SEB 50 Years at Vila Bisutti
- 23 Renewable energies Abeeolica, Crosby Group, Yara, Scania, Statkraft - Swedcham and NBCC
- 29 Transfer Pricing and Convergence with the OECD: Future Challenges - Dr. Roberto Codorniz Leite Pereira - Partner at Maneira Advogados - Legal & Business Committee

APRII

- 05 Networking Lunch at Tuy Cocina in Jardins SP
- 05 1st. Working meeting Innovation and Sustainability Committee
- Working in project mode the new trend in the job market Gisele Gaspar Managing Partner Telos Transition. e Nicolas Touchet Managing Partner Latin America Telos Transitio Human Capital Committee

- 13 *Happy Hour* Young Professionals at The View
- 27 The role of companies in promoting sustainable development Ana Lucia Melo Deputy
 Director at Instituto Ethos Innovation and
 Sustainability Committee
- 27 General Assembly and Happy Hour

MAY

- 02 03 Swedcham participation in Rio Web Summit
- 16 Net-Zero Journey Fernando Fabbris and Felipe
 Diniz Mirrow & Co., and Patrícia Accioli Scania
 Innovation and Sustainability Committee
- 18 AI in Marketing: Challenges, Applications and Future - Felipe Bogéa, Agência f2f – Communication and Marketing Committee
- 18 Brazil-Sweden Business Panel Ícaro Leonardo da Silva - Director of Intellectual Property at Ericsson e Olle Widén - CEO and Co-Founder of FinanZero – Young Professionals
- 24 The 10 strategic-financial skills of modern managers Roberto Nepomuceno Bento Event in partnership with NBCC
- 25 After Work with Ärtsoppa och Punsch
- 31 The human skills needed to build a sustainable future: Internal development goals (IDG) Nathalie Trutmann and Virginia Fernandez co-founders OMTARE

EVENTS 2023

JUNE

- 06 Advisory Council with Ambassador Karin Wallensteen
- Diversity & Inclusion in the Legal Market:
 when race and gender intersect Dione Assis
 Partner at Galdino & Coelho Advogados
 and Founder of Black Sisters in law
- 14 Visit to SKF Young Professionals
- 15 Mentorship Graduation Ceremony
- 20 *Circular Economy* João Zeni Electrolux and Valeria Michel – Tetra Pak – Innovation and Sustainability Committee Meeting
- 22 Transforming people and teams through the power of high-performance sport Giovane Gávio, two-time Olympic volleyball champion, and Marcelo Reis, founder of People+

AUGUST

- O3 Cycle advances and interest rates should be lower: what to expect in Brazil and abroad – Dany Rappaport e Laurent Jadoul – Investport
- 15 Human Rights and Business: principles and challenges in a world on the move Bruno Ferraz de Camargo, Getinge Innovation and Sustainability Committee
- 17 After Work com Ärtsoppa och Punsch
- 22 Breaking Barriers: Empowering Gender and Generational Diversity in the Corporate Context - Andréa Marques, RM Consulting -

Communication and Marketing Committee

28 Using tomorrow's technologies today –
Swedcham – Nexer – Microsoft

SEPTEMBER

- 12 Brazil's ESG Challenges within UN 2030 SDG (Sustainable Development Goals) - Jan Jarne, founder, and Chairman of Finncham Brazil
- 21 Let's play curling! Anders Pettersson president CBDN and Leandro Ribela - Ski Cross Country Athlete at Ice Arena

OCTOBER

- 06 Pizza night Young Professionals at Pizzeria Margaritha
- The importance of brand narratives in preserving their stories Marcelo Duarte Communication and Marketing committee
- 17 Sustainable Sourcing Project -update ESG Committee
- 18 Fintechs: Operations with Direct Credit Society (SCD) and FIDC Olavo Guarnieri Sócio do Oliveira Paolucci Advogados e Amauri de Oliveira Sócio do Oliveira Paolucci Advogados Legal and Business Committee
- 18 Corporate Happiness Vinicius Kitahara Fundação Dom Cabral, Heidi Virta – Business

EVENTS 2023

Finland, Kauê Souza - Heineken - Human Capital Committee

- 19 Artificial Intelligence Education and Work
 Amon Barros, Professor at FGV EAESP
 and Gustavo Macedo, Professor at Insper
 e Ibmec YPs and Sweden Brazil Alumni
 Network
- 24 Harassment at work how to prevent it?
 Naira Feldmann LLYC

 Panel: Cynthia Peluso/Atlas Copco, Laercio
 Pereira-Saab, Rebeca Bacchini /Alleima

 Contos Imprevidenciários Juliana Paula
 Silva Moreto Legal & Business Committee

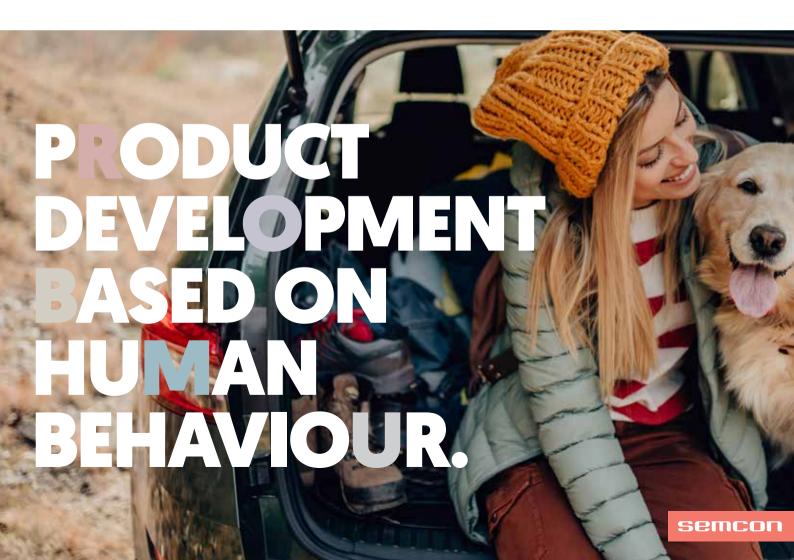
26 Celebration dinner - Swedcham 70 years! at Grand Mercure Ibirapuera

NOVEMBER

- 07 Career Fair at Hotel Royal Jardins
- 29 Visit to Alfa Laval Young Professionals

DECEMBER

- 07 Christmas Party Young Professionals
- 15 End of year Christmas Luncheon







INDIVIDUAL MEMBERS

ADRIANE SIMIS

Business Process and Integration Manager, Focus Textile

ANDERS PETTERSSON

Magnum Opus Consultoria

ANDRÉ PALME

BJÖRN SALÉN

Partner Brazilship / Scanbrasil Comércio Marítimo Ltda.

BÖRJE JERNER

CHRISTIAN EIDER

Head of LATAM @ Kambi Sports Solutions

CRISTINA SUPLICY MENDES GONÇALVES

CRIS FERNANDEZ

Human Resources Manager Latin America

CRISTIANE REGINA DE SOUZA LUZ

Civil and Tax Lawyer

DANIEL VILLAR GIACULO

Dinamarco Rossi Beraldo & Bedaque Advocacia Head Administrativo Financeiro

EDISON FEGHALI

EUDOXIE PAPADIMITRIOU CORDOVA SANTOS

Eudoxie Pavlina Arte e Design Ltda. Visual Artist - Sculptor and Painter. C-Level Support to Expatriate Executives

FÁBIO AUGUSTO DA SILVA ESPOSTO

Mestre em Inteligência Artificial, Especialista em Gestão e Governança em Tecnologia da Informação com Bacharelado em Ciência da Computação. Professor Universitário nas Faculdades da cidade de Botucatu-SP. Professor Técnico na Escola SENAI

FERNANDA SCHIMIDT

Editor-in-Chief at Einride

FRANZ (FRANCISCO) EDUARDO BUFFOLO

Sócio-Diretor da HAKA ANÁLISE DE GESTÃO E SUSTENTABILIDADE LTDA

GEIR BILEDT

Retired M.Sc. and PMP - worked 40 years at ABB - High Voltage Electric Power Transmission Systems, now known as Hitachi Energy

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Board member - Boxit Armários Inteligentes

GISLENE LOPES DA SILVA-MAREK

Commercial representative - Garos and Protech

HELENA BACKLUND PALM

HENRY MOSIMANN

CEO for Latam - Anzil Media AB. Media and affiliation company for online gaming.

JOHN MULLER CARIOBA

Partner - Global Advisors Financial Advisor

JOSÉ FERNANDO CEDEÑO DE BARROS

Corporate lawyer - Managing Partner at Guilherme Sant'Anna Advogados Associados

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Property Management and CoWorking Space

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MAGNUS ÅKE GIDLUND

Professor at University of São Paulo

MARIA EMILIA DE LILMA LEME

MARIA LUISA TESSICINI

University student and Intern

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NILS ERIK NERBACK

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Tax Coordinator - Law Firm



Unlimited opportunities.

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As a Northern European corporate bank with an international presence, we have vast experience in global business. We offer proactive advice and solutions within areas such as financing, risk management as well as new regulation and technology.

In the world of today, the move to a more sustainable way of doing business is at top of the agenda. For many years, we've partnered with numerous global corporations to facilitate their sustainable transformation.

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Consultant of PAB Consultoria Empresarial

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RAFAEL DA SILVA

Associate Strategy Consultant at Mirow & Co.

RENATO WANHFRIED FERRARI

Granstad Motores Ltda Concessionaria Volvo Cars

ROBERTO MARTINHO

Managing Director – Head of Fund Distribution Latin America Nordea Asset Management

ROBERTO SALOMÃO

Independent consultant specializing in startups, Venture Capital and innovation. Academic background: Economist and Business Administration

SERGIO XAVIER FEROLLA

Military, Aviator and Engineer

STAFFAN MÅRTENDAL

Managing Director

STEFAN JOHANSON

Swedish teacher - online classes Multilingual translator

SYLVIO DE FRANCO CARNEIRO

Woodpulp and Paper Trader Ekman do Brasil Comercial Ltda.

THOR UBIRAJARA DE ALENCAR NAAS

Controller - Logistics US & Canada

TORBJÖRN IWARSON

VERONICA FERREIRA IWARSON

Psicóloga/psicoterapeuta - Atendimentos online e presencial para suecos residentes no Brasil - Consultório na região de Moema.

VINÍCIUS MONTEIRO DE PAULA GUIRADO

Neurosurgeon - Preventive Medicine and Public Health - "Hospital das Clínicas" University of São Paulo and "Santa Casa de Misericórdia de São Paulo".





The achievement of Japan Institute of Plant Maintenance (JIPM) certification by the Tetra Pak factories in Monte Mor and Ponta Grossa confirms our commitment to industrial excellence. This recognition only exists through the collaboration and empowerment of our team, which builds our history and is committed to maximizing our mission to protect food, people and the planet.





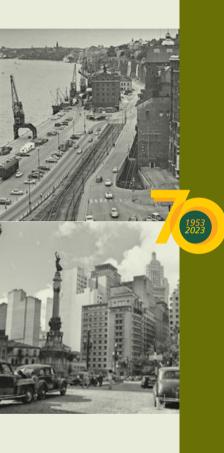


Novo Volvo EX30. Grandioso nos detalhes.

VOLVO

No trânsito, escolha a vic





CORPORATE MEMBERS

AAK

Everything we do is about Making Better Happen™. AAK specializes in plant-based oils that are the value-adding ingredients in many of the products people love to consume. We make them better tasting, healthier, and more sustainable. We enhance the sensory experience – by giving the silkier mouthfeel in premium chocolate, the juicier texture in a plant-based burger, and the puffier appearance in a lower-fat pastry. AAK's value-adding solutions enable our customers to be successful in a better way. AAK has been Making Better Happen™ for 150 years.

ABB

ABB is a technology leader in electrification and automation, enabling a more sustainable and resource-efficient future. The company's solutions connect engineering know-how and software to optimize how things are manufactured, moved, powered and operated. Building on more than 130 years of excellence, ABB's 105,000 employees are committed to driving innovations that accelerate industrial transformation.

AFRY

AFRY provides engineering, design, digital and advisory services to accelerate the transition towards a sustainable society. We are 19,000 devoted experts in industry, energy and infrastructure sectors, creating impact for generations to come. Making Future

ÅF CONSULT DO BRASIL

ÅF is part of AFRY a European leader in engineering, design, and advisory services, with a global reach. We accelerate the transition towards a sustainable society. Across more than 40 countries with AFRY offices, speaking more than 50 languages, we are 17,000 devoted experts in infrastructure, industry, energy and digitalisation, creating sustainable solutions for generations to come.

AGG

Business consultancy for Operational diagnosis, gap analysis (ESG) and process improvements, Integrated Quality Management System (SGIs): ISO 9001 and specialty in Information Security Management (ISO 27001). Quality Management of Medical Products (ISO 13485).

- M&A, due diligence, risk analysis, valuation, market and competition analysis;
- Implementation of a Shared Services Center (CSC);
- solutions for the areas of HR, Finance, IT, Legal, Purchasing, Compliance, HSE, Marketing and Real Estate.

ALEHSI & PARTNERS ASSESSORIA LTDA.

Alehsi & Partners is a business consultancy that provides BPO Solutions meeting the structural and cultural needs of the customers. We assist foreign companies in establishing and managing their subsidiaries in Brazil with local competence and experience. Our services consist of assuming legal representation, and our administrative support focused on Back-Office BPO includes the following services: Cash Management, Human Resources Administration, and Operational Matters (registrations, licenses, and partnerships). Be free of bureaucratic functions to concentrate on developing your core business.

ALFA LAVAL

Alfa Laval is a leading global provider of specialized products and engineering solutions and acts in Brazil since 1959. It provides equipment for various industrial segments and, among its main products, we highlight the heat exchangers, centrifugal separators, pumps and valves

ALL WAYS TRAVEL

All Ways Travel is a medium sized agency with specialized services in corporate, business travel, groups and events, always with personalized attention.

ALLEIMA DO BRASIL IND E COM LTDA

Alleima do Brasil Ind e Com LTDA, world leading producer of seamless stainless steel and special alloys tubes, stainless steel round solid bar, stainless steel strip and heating elements (Kanthal). Our company is specialized in advanced materials and engineered solutions to the market. Our technicians are prepared to support our customers with customized solutions to mitigate the most severe corrosions problems in industrial equipment.

ALTIOS

ALTIOS is a leading global advisory firm specialized in international business development and cross-border investment operations. With 32 offices in 25 countries, ALTIOS has helped more than 11.000 companies scale up overseas in every stage of their international development: Strategy I Market Development I Recruitment & PEO I Subsidiary Setup & Management I Acquisition & Investment.

ANA VIRGINIA SHAMMASS

We work to promote art for more than 4 decades, not only in the jewellery market, but also holding courses on a variety of cultural subjects. AV is proud to announce its newest partnership with Swedcham through which interesting opportunities can be developed.

ANDERSSON WATER BRASIL

Our products are made in Sweden.

Andersson Water is a Swedish company that innovates, produces, and markets mechanical equipment for municipal and industrial water and wastewater. We are internationally recognized for producing the highest technology and most robust equipment on the market. We have been dedicated to screens for over 30 years actively working all around the world. Our speciality is step type fine screens for wastewater plant headworks and greasy water & waste applications. Within screens & screenings handling, Andersson Water has unique capabilities on design&tapplication knowledge and extensive international marketing&tsupport. We aim to provide the highest level of service and strongest quality machinery.

ANGLO AMERICANA CONSULTORIA E ASSESSORIA DE IMÓVEIS

Anglo Americana has been in the real estate market since 1941 providing our clients with the best and personalized services. We sell, rent and manage luxury real estate always looking ahead. Our highly-trained and hardworking team of agents are all certified and multilingual. We are well known in the market and a reference when it comes to welcoming clients from all over the world.

ARKLEY HOLDING AB

Arkley Holding AB – represents Collective Minds Radiology – a Swedish healthcare collaboration company. Collective Minds Radiology is a health-tech startup founded in Stockholm, Sweden in 2017. Collective Minds develop and deliver a cloud-based collaboration platform for healthcare with access to data, and human and digital expertise. Together with our partners and customers, we offer products and services within medical imaging research, clinical consultation, and education.



ABB Eletrificação

A Divisão de Eletrificação, é um braço da ABB Ltda, empresa líder global em tecnologia que estimula a transformação da sociedade e da indústria em prol de um futuro mais produtivo e sustentável. A ABB ultrapassa os limites da tecnologia para elevar o desempenho a novos níveis. Com uma história de excelência que remonta a mais de 130 anos, o sucesso da ABB é impulsionado por cerca de 110.000 funcionários talentosos em mais de 100 países.

A ABB Eletrificação busca levar ao seus clientes produtos e soluções que contemplam um portfólio vasto, com produto que atendem do residencial ao industrial, e busca sempre elevar os níveis de tecnologia, por um futuro seguro, inteligente e sustentável.

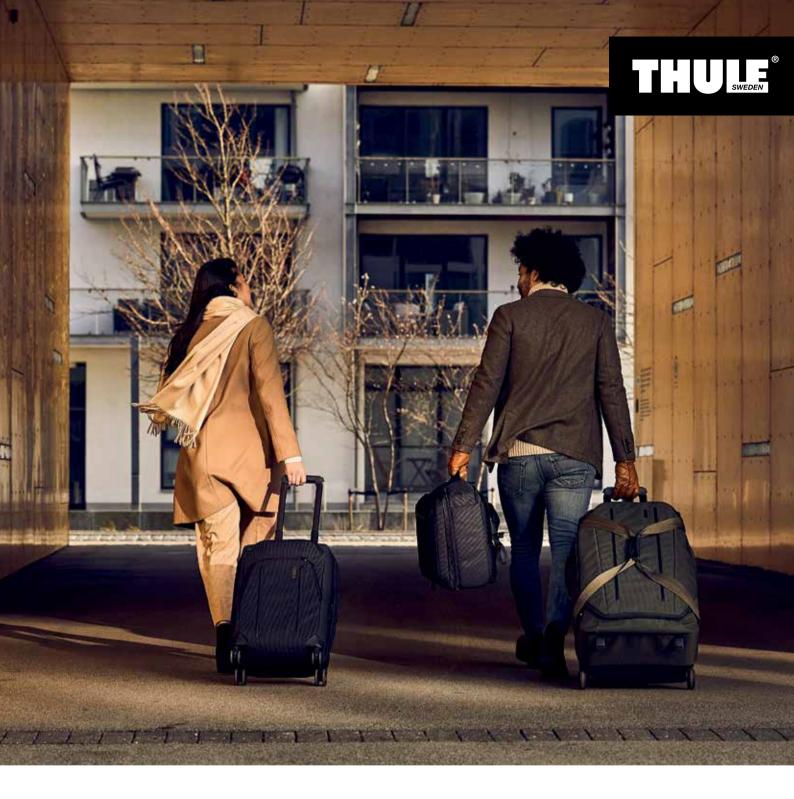
Conheça o novo marketplace da ABB, a ABB Loja Online. Compre os melhores produtos com a qualidade ABB diretamente dos distribuidores autorizados e receba no conforto da sua casa. Acesse: **loja.abb.com.br** e siga também a ABB Eletrificação nas midias sociais.



Pioneirismo em soluções de mineração

Para um futuro sustentável





> Packs, Bags & Luggage

From long-haul flights to a weekend road trip, our travel gear goes the distance. Our versatile selection of suitcases, duffel bags, backpacks and smart travel accessories and organizers will get you to your destination with ease. Check more details in **thule.com**

A.S CONSULTORIA CONTÁBIL LTDA

We present our accounting company, with 27 years of experience in the market, especially with multinational companies. We offer accounting, fiscal and tax services, as well as financial solutions and paralegal advice.

Our commitment is to provide complete support for the accounting and financial demands of your business, ensuring compliance and efficiency.

We have a qualified and dedicated team, ready to meet your needs and help your company grow.

ASSA ABLOY BRASIL

ASSA ABLOY is the global leader in access solutions and a market leader in most of Europe, North America, South America, China and Oceania. ASSA ABLOY has a complete range of door opening products, solutions and services for the institutional, commercial and consumer markets. Using the latest technologies and triedand-tested techniques

ASTRAZENECA

AstraZeneca is a global, science-led biopharmaceutical company that focuses on the discovery, development and commercialization of prescription medicines. Our business is organised to deliver our strategic priorities sustainably, supporting continued scientific innovation and commercial success. We focus on the discovery, development and commercialisation of prescription medicines in Oncology and BioPharmaceuticals, including Cardiovascular, Renal & Metabolism, and Respiratory & Immunology

ATLAS COPCO

Great ideas accelerate innovation. At Atlas Copco we have been turning industrial ideas into business-critical benefits since 1873. By listening to our customers and knowing their needs, we deliver value and innovate with the future in mind. In 2022, Atlas Copco Group had revenues of BSEK 141 and at year end about 49 000 employees. For more information, visit: www.atlascopcogroup.com

AUTOLIV

Save lives is our passion! Autoliv makes it by producing the best safety system in the world.

AVIDITY BRASIL

Avidity is a consulting company focused on software development and system integrations. We also support our customers in systems maintenance and strategies for replacing legacy systems. We offer three primary services: development, cloud operations and practical training for developers through Avidity Academy. Our clients are other tech companies, either consultants or product companies, with their own tech teams that our developers work in conjunction with. We develop mainly in Ruby/Python/JavaScript or C#.NET. Our cloudops team has deep Linux knowledge and works with setting up, maintaining and optimizing systems running on AWS (Amazon), Azure (Microsoft) or GCP (Google).

AXIS COMMUNICATIONS

- An IT company offering network video, audio and access control solutions for professional installations
- Global market leader in network video, driving the ongoing shift from analog to digital video surveillance, audio and access control
- Axis develops and markets innovative network solutions for schools, retailers, transportation, and safe cities.
- Founded in 1984
- Worldwide presence in more than 40 countries, more than 3,000 employees

- Cooperation with distributors in 70 countries
- Global presence through resellers and system integrators in more than 179 countries

BAE SYSTEMS HÄGGLUNDS AB

BAE Systems | United States BAE Systems Hägglunds in Sweden focuses on the design, manufacturing, integration and support of a wide range of military vehicles to customers worldwide. Our primary products are medium weight combat vehicle family, armoured allterrain vehicle family, logistical support and services to meet the future requirements. Our core values are Trusted, Innovative and Bold.

BAMA CONSULTORIA EMPRESARIAL

Business consultancy specialized in corporate governance, quality systems, risk analysis, start-ups and project management. Real estate incorporations and administration of properties.

BM OPTIMUS CONSULTORIA

BM Optimus Consultoria Ltda. is a business consulting firm that focuses on services related to management of three main areas: Start-ups, performance and change.



Getinge cuidado a saúde seguro, sustentável e eficiente

Na **Getinge**, acreditamos que salvar vidas é sem dúvida, o melhor trabalho do mundo.

Acreditamos que todas as pessoas e comunidades devem ter acesso aos melhores cuidados possíveis. Por essa razão, fornecemos aos hospitais e instituições de ciências biológicas, produtos e soluções que visam melhorar os resultados clínicos e otimizar os fluxos de trabalho para que todos possam contar com cuidados de saúde seguros, sustentáveis e eficientes, hoje e no futuro.





Acesse o QR Code

BMO COMERCIAL E IMPORTAÇÃO

Import/export company in São Paulo, Brazil. Authorized distributor for Micropower battery chargers.

BR-VISA MIGRATION SOLUTIONS

BR-Visa Migration Solutions is a Global Mobility consulting firm specialized in all stages from transfer to migrant accommodation in Brazilian or foreign soil.

The company has services of visas and documents necessary for the entry and residency of migrants in Brazil and the departure of Brazilians and migrants.

BR-Visa also assists in the fulfillment of foreign tax obligations and offers a 360° solution for newly arrived migrants in the country with Relocation services.

BRAINKAPITAL EXECUTIVE SEARCH

BrainKapital Executive Search excels in the strategic Search & Selection of Top Talent serving primarily European small and midsized enterprises in Brazil and Latin America. Our expertise lies in delivering unique intercultural value through a strategic, discreet and long-term oriented approach to selecting Specialists, Middle Management and C-Suite professionals across diverse industries, such as: Manufacturing Industries, Consumer Goods, Governmental & Consulting Services, Pharma & Life Sciences, Renewable Energies, Third Sector and Hospitality. Our unwavering commitment is to elevate performance across the board enhancing our clients' business outcomes while empowering professionals in their career journeys. To further enhance organizational leadership capabilities we also offer differentiated Leadership Advisory and Intercultural Development Coaching programs.

BRASIL PROJECTS

Brasil Projects, a competitive Brazilian forwarding company located in the state of São Paulo in Brazil with offices in São Paulo and Santos. We offer following segments in forwarding:

- Container and General Cargo
- Projects and special cargos
- Air freight
- Warehousing
- Supply chain
- Customs clearance
- · Consultant services
- Project management

BRATAX - BRAZUNA, RUSCHMANN E SORIANO, SOCIEDADE DE ADVOGADOS

We are an authentic partnership focused on tax law services, balancing technical capacity, interest in understanding the facts under analysis, closeness to the client's day to day reality and strategic vision of alternatives to pursue. We seek to act under a pragmatic, efficient and quick solution approach to address tax issues, referred to tax law consulting; indirect, direct and international taxation; foreign trade taxation and tariff classification; administrative and judicial tax litigation. Bratax, 2022–2023: for ten years providing highly specialized legal and tax advice, creating value for clients in the challenging Brazilian tax market.

BUSINESS SWEDEN

We help Swedish companies grow global sales and international companies invest and expand in Sweden. Business Sweden is semi-governmental and consists of 500+ business consultants, based in >50 of the most promising markets for Swedish export. Our office in Brazil is located in São Paulo, in the neighbourhood of Itaim Bibi.

GROWING SWEDEN

Business Sweden strengthens Sweden as an attractive, innovative and competitive business partner. With around 400 employees both in Sweden and in 57 countries, Business Sweden facilitates and promotes the growth of Swedish companies abroad and investment opportunities for foreign companies in Sweden. We do this through strategic advice and hands-on support.

IN BRAZIL WE HAVE A STRONG INDUSTRIAL FOCUS WITHIN

- Manufacturing
- **ICT**
- Energy & environment
- Health care & life science
- Defense

WE HAVE LONG EXPERIENCE OF WORKING WITH BUSINESS DEVELOPMENT FOR SWEDISH SUBSIDIARIES IN THE FOLLOWING AREAS

- Market analysis and segmentation
- Public affairs & Stakeholder management
- Brand positioning
- Sales channel optimization
- Merger & Acquisition support
- Supply chain development
- Office space and administrative support for companies entering the market
- Executive recruitments



T +55 11 2137 4400 brazil@business-sweden.se

CAMFIL

Camfil is the main air filtration specialist, which business concept is to deliver value to customers all over the world while contributing to something essential to everyone – clean air. Our mission is to make clean air a human right by protect people, processes and the environment by defining, developing and delivering filter solutions that combine clean air with energy efficiency, in a sustainable and profitable way.

CAVA CONSULTING

Founded in 2018 by Sergio Quiroga, a former top global executive from Ericsson, CAVA Consulting operates mainly in Latin America with Technology companies focusing primarily Telecom, Services and IT.

CAVALCANTI, SION E ADVOGADOS ASSOCIADOS

Cavalcanti, Sion e Advogados is formed by highly specialized criminal law practitioners, who have been at the forefront of the vast majority important and complex criminal cases in the country in recent years with an impressive success rate. The firm is dedicated exclusively to meet the most diverse challenges in the field of criminal law today, from advisory to litigation matters.

CENTRUM FÖR NÄRINGSLIVSHISTORIA

The Centre for Business History in Stockholm preserves and presents Swedish corporate history. We are a non-profit association, and our customers are our members. We help our member companies preserve their historical material in structured archives. We also help them use their history as a strategic asset, a practice called history marketing. Combined, we make sure Sweden's business history is a vibrant part of the country's heritage.

CHALINGA

Chalinga is an online travel agency that specializes in the sales of air tickets and air ticket-related ancillary services such as insurances, luggage, and seat upgrades in Latin America. The vision is to become the leading online travel agency on price comparison sites in Latin America.

CHALMERS UNIVERSITY OF TECHNOLOGY

Chalmers University of Technology is a highly progressive and internationally top ranked university with strong links to industry and advanced research. Chalmers is an international university par excellence offering • 38 English taught master's programmes within engineering, architecture and maritime Etamp; technology management • Higher Education combining research, entrepreneurship, sustainability and innovation • 100+ Scholarships • Guaranteed housing • Top 70 in the world for graduate student employability

CHILDHOOD BRASIL

Childhood Brasil is a non-profit organization and part of the World Childhood Foundation (Childhood), an international institution established in 1999 by Queen Silvia of Sweden. Childhood Brasil has been fighting for childhood free from sexual abuse and exploitation, and currently develops programs, influences public policy and educates and guides the private sector by promoting prevention and forming protection networks for Brazilian children and adolescents.

HÁ 60 ANOS AJUDANDO PESSOAS A RESPIRAREM UM AR MAIS LIMPO

Como fabricante líder em soluções de ar limpo, fornecemos produtos e serviços que atuam na proteção de pessoas, processos, equipamentos e o meio ambiente, melhorando a produtividade do trabalhador e do equipamento, a redução do consumo de energia, beneficiando a saúde humana e o meio ambiente. Acreditamos firmemente que as melhores soluções para nossos clientes são também as melhores soluções para o nosso planeta.

FILTROS E SOLUÇÕES EM FILTRAGEM DE AR PREMIUM

Conforto

- Shoppings
- Escolas
- Escritórios
- Museus
- Aeroportos

Processos Limpos

- Biotecnologia
- Alimentos e Bebidas
- Microeletrônica
- Hospitais
- Cosméticos

Power System

- Geradores de Energia
- Compressores
- Petróleo e Gás

Controle de Poluição do Ar

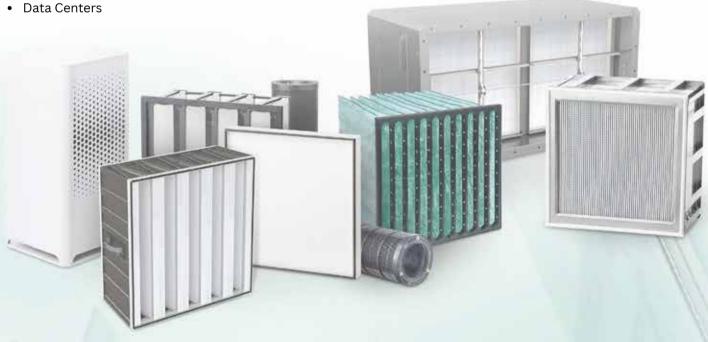
- Mineração
- Metalurgia
- Produtos Farmacêuticos/ Dispositivos Médicos

Contaminação

- Laboratórios de Biossegurança
- Nuclear
- Proteção Química/ Bioquímica

Industria

- Armazéns
- Petroquimica
- Indústrias de Espuma
- Papel e Celulose





AR LIMPO - UM DIREITO DO SER HUMANO

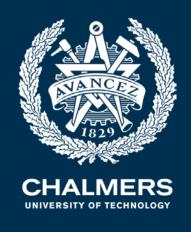


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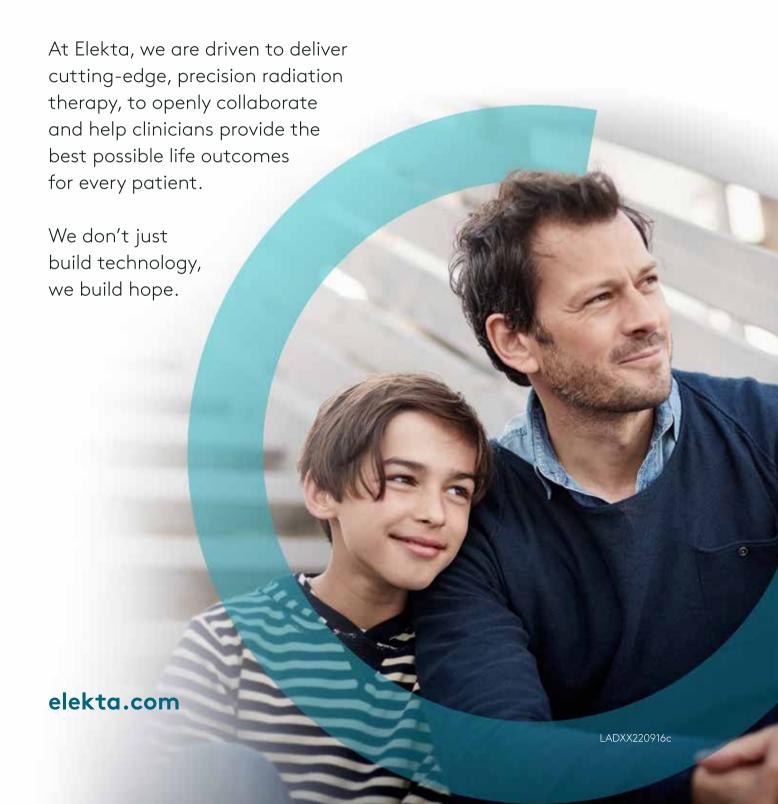


Chalmers University of Technology offers a comprehensive technological and scientific education, from bachelor's level to master's and doctoral degrees. When you study at Chalmers, you learn to think independently, and to use engineering methods to tackle future challenges.





Hope for everyone dealing with cancer.



CISB

The Swedish-Brazilian Research and Innovation Centre is an innovation platform that promotes an environment capable of connecting people, fostering opportunities, catalysing initiatives and producing results for its members and partners

CLICK EDUCATION

ClickAula is an innovative educational platform that offers a variety of online classes for small groups.

COMEXPORT TRADING

With over 50 years of operations, COMEXPORT is the largest international trading company in Brazil, offering intelligent and tailor-made end-to-end supply chain solutions to clients of all sectors of the economy. With an annual revenue north of U\$ 4 billion and a highly qualified staff, the Group has the most efficient and qualified international trading structure, consolidating itself as the pioneer and industry leader in Brazil.

COMPRENDAS CONSULTORIA DE COMPRAS E VENDAS LTDA

Comprendas Consulting, operating out of São Paulo, provides Procurement & Supply Chain Consulting and Local Representation/ Agent services in Brazil for foreign chemical/ ingredient suppliers. Comprendas leverages a strong network of local freight forwarders & warehouse operators to provide a secure and cost & cash optimized supply of imported raw materials, driving value for both the foreign suppliers and their local customers.

CONSULATE GENERAL OF DENMARK IN SÃO PAULO

The Consulate General of Denmark in São Paulo is part of the Trade Council, which is the governmental export and investment promotion organization under the Ministry of Foreign Affairs of Denmark. The organization embraces all governmental activities designed to promote Danish export and foreign investment in Denmark.

CONSULATE GENERAL OF SWEDEN IN SÃO PAULO

The Consulate General has jurisdiction over the states of Rio Grande do Sul, Santa Catarina, Paraná, Mato Grosso, Mato Grosso do Sul and São Paulo allowing 75 million Brazilians and 10 million Swedes access to general information about institutions, culture, economy and society in the respective countries, constantly interacting with various official agencies and partners in the cultural, scientific, educational and economic fields, both in Brazil and Sweden.

CoSafe LATAM

CoSafe Safety and Security digital platform for communication and documentation on Crisis Management. Risk Analysis, Protocols, Checklists, Loss Prevention, Crisis Management, Business Continuity and Corporate Security.

CREDRISK SEGUROS - CORRETORA ESPECIALIZADA EM SEGUROS DE CRÉDITO

CredRisk Seguros is a specialized mono line trade credit insurance brokerage company. The company was founded in 2007 and is part of the MDS group. Presently, CredRisk Seguros insures receivables in most industrial and financial sectors of the Brazilian economy



Trabalhamos todos os dias para levar aos nossos clientes e parceiros soluções em produtividade, que garantam o sucesso de hoje e a liderança do amanhã. Não medimos esforços quando o assunto é inovação e desenvolvemos equipamentos com tecnologia de ponta destinados à mineração e construção, além de peças, serviços e consumíveis de classe mundial.



DELLNER BUBENZER BRASIL

DELLNER BUBENZER is a global leader in the design and manufacture of braking systems for the material handling, crane & hoist, container handling, mining, marine, industrial, offshore, oil & gas, and wind energy sectors.

DELLNER DO BRASIL

Dellner is a world leader in Train Connection Systems providing products, system packages and services to the majority of the worldwide train manufacturers and operators. Dellner's reputation is based on innovative research and advanced design. Based in Sweden, the company has 21 sites throughout the global – the South American markets are supported by two operations located in Brazil and Argentina.

DIAVERUM

Diaverum is a global integrated renal care provider with a clear patient focus. We stand for excellent medical quality, renalcare services and a patient-centered research. Being product-independent also gives us the flexibility to offer individual treatments for the individual needs of our patients, and by coordinating our patients' healthcare needs we are improving their quality of life.

DNB BANK ASA

DNB is a large Nordic financial services group and a world leading financial institution within shipping, offshore, seafood and energy with significant activity in Latin America for more than 30 years. With a total of 13 professionals located in Rio de Janeiro – Brazil and Santiago – Chile, we have the competence needed to be the best discussion partner for structuring the optimal financial solutions for our Nordic and international corporate clients.

EKAMANT DO BRASIL

EKAMANT - SWEDISH QUALITY ABRASIVES Ekamant is one of the world leading producers of coated abrasive products for the wood industry. The company was founded in 1928 with headquarters in the south of Sweden. Our products are sold in more than 50 countries around the globe. We have our own global sales organization and conversion plants in eight different countries with approximately 500 employees in total. We supply abrasives for wood, metal and leather.

EKN - THE SWEDISH EXPORT CREDIT AGENCY

EKN is a government agency that supports Swedish exports and the internationalization of Swedish industry. We offer exporting companies and banks guarantees for payment and financing. Our services provide an additional level of confidence, increased competitiveness and more opportunities for successful export transactions.

ELECTROLUX

Electrolux shapes living for the better by reinventing taste, care and wellbeing experiences, making life more enjoyable and sustainable for millions of people. As a leading global appliance company, we place the consumer at the heart of everything we do. Through our brands, including Electrolux, AEG, Anova, Frigidaire, Westinghouse and Zanussi, we sell more than 60 million household and professional products in more than 120 markets every year. Electrolux has been doing business since 1919. The headquarters are located in Stockholm, Sweden, and the Electrolux share ELUXb is listed on Nasdaq OMX Stockholm.

ELEKTA MEDICAL SYSTEMS

Elekta is a human care company pioneering in significant innovations and clinical solutions for treating cancer and brain disorders. Elekta provides intelligent and resource-efficient technologies that improve, prolong and save patient lives.

ELOF HANSSON

Worldwide marketing and distribution of pulp, paper, timber and machinery.

EPIROC

With ground-breaking technology, Epiroc develops and provides innovative and safe equipment, such as drill rigs, rock excavation and construction equipment and tools for surface and underground applications. The company also offers world-class service and other aftermarket support as well as solutions for automation, digitalization and electrification. Epiroc is based in Stockholm, Sweden, had revenues of SEK 36 billion in 2020, and has 14 000 passionate employees supporting and collaborating with customers in more than 150 countries.

ERICSSON TELECOMUNICAÇÕES

Ericsson is the driving force of the networked society - a world leader in communications technology and services. Our long-term



DNB has long traditions as a leading Energy and Ocean Bank. We focus on financing sustainable solutions.

Rio de Janeiro brazil@dnb.no + 55 21 2137 1650 **Santiago** dnb.santiago@dnb.no

+ 56 2 923 0100



relationships with every major telecom operator allow people, business and society to innovate and know the future in advance, such as IoT, Digital Transformation and 5G, functions that begun to change the networked society, and make our partners realize their potential and start to create a future with great solutions.

ESSITY BRASIL (SCA DO BRASIL)

Essity is a leading global hygiene and health company dedicated to improving well-being through its innovative solutions. Number one global player for the Incontinence Market with TENA® brand, it also develops a successful Professional Hygiene line commercialized through B2B under Tork® brand, and offers cutting-edge products in wound care, compression therapy and orthopedics underJobst®, Actimove®, Leukoplast®, Cutimed® brand among others. The production site is located in Jarinu/SP and headquarter is located in São Paulo. Currently the company has 530 employees.

ESTÚDIO ANADARCO

- Consulting on corporate governance, considering ESG criteria
- Preparation of sustainability reports
- Sustainability survey and research
- Social and environmental responsibility project management
- Support in responding to socio-environmental questionnaires from customers and suppliers

ETRUSCA FINANÇAS

Economics and finance consulting and advisory focused on investment management and governance for pension funds, family office or international investors. Additionally, exercise the activity of independent directors in investees or member of the investment committee.

EURO LATINA FINANCE

Established in 2010, Euro Latina Finance is an independent financial advisory firm specialized in M&A transactions in/with Latin America.

With offices in São Paulo, Bogotá and Paris, we typically act as sell-side or buy-side advisors, on minority and majority deals ranging mostly from US\$100m to US\$1bn+ in transaction value.

We are industry agnostic but we have an unparalleled knowledge of the consumer goods and retail segments.

Our execution capabilities leverage our top-level personal networks built up throughout 20+ years, relayed by our local offices and by our historical senior advisors around the world.

EVCOM

Evcom is formed by a team of professionals, with many years of experience in different areas, such as journalism, PR, advertising, literature and design. We believe in Marketing and Communications as a transforming element. Something that creates bridges, more than just selling products. But how? Understanding your business unique needs, for you and with you. Respecting clients' budgets and cultures. Our consulting service helps companies and professionals of all kinds and sizes to reach out for their audiences. Anywhere, with every possible tool.

EVERTEAM

Everteam is a consulting firm providing system implementation and project management consulting services with focus on ERP systems, for instance SAP. Our niche competence is geographical solutions of SAP, the so-called SAP localizations. So far, we have



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implemented SAP for several companies in Brazil, Russia, India and China, among others. We support our clients in their efforts to Think global – Act local.

F. EDITORES

Luxury magazine, focusing on fashion, beauty, art and culture.

FAM AB

FAM AB is a privately owned holding company that manages assets as an active owner with a long-term ownership horizon. FAM is owned by the three largest Wallenberg Foundations – through Wallenberg Investments AB. FAM's largest holdings are SKF, Stora Enso, Munters, IPCO, Kopparfors Skogar, The Grand Group, Höganäs, Nefab and Kivra. The Wallenberg Foundations annually grant over SEK 2.6 billion in funding and have granted a total of SEK 42 billion since it was founded in 1917.

FERGAS GROUP

Fergas thrives on innovation and making our customers successful! Under the business concept: 'Your Global Partner in Air-Moving Solutions' we develop and manufacture air moving products that help our customers meet their challenges. Fergas is committed to product development, design and world-class production. Development and adoption of new technologies has ensured the success of our business over the last half century and will continue to do so into the future.

FERNANDA GABRIEL ARQUITETOS

WE GATHER TALENTS FROM AROUND THE WORLD TO DEVELOP YOUR PROJECT IN BRAZIL.

With 20 years in the market, today we have partnerships with architecture offices from all over the world. With the premise of offering customized solutions, our projects are unique, developed specifically to meet the needs of each client. We present an intellectual universe that goes beyond trends, combining concept, structure and image. We seek to be a reference for those who dare to challenge the new needs of the office market. We are always curiously observing contemporary society and its interactions with the most diverse and seemingly distant cultural spheres to propose the best workspace to our clients.

FINANZERO

Brazil's number one loan marketplace FinanZero has simplified the way to apply for all types of consumer loan products in Brazil. The company has 3 million monthly visits to the site and over 35 million credit applications through finanzero.com.br. It launched its operations in 2016, and today the company's services include loans, credit cards and refinancing and have 70 bank partners.

FREYR

Freyr is a Scandinavian/Brazilian consulting firm specialized in three areas: 1. Corporate Social Responsibility (CSR) and NGO support for businesses; representative of Children at Risk Foundation, advice on tax deduction incentives for companies to support Brazilian NGOs 2. Translation of texts (Portuguese, English and French) 3. Webpage design, social media (SoMe) marketing & commercial support.

GETINGE DO BRASIL

With a firm belief that every person and community should have access to the best possible care, Getinge provides hospitals and life science institutions with products and solutions aiming to improve clinical results and optimize workflows. The offering

includes products and solutions for intensive care, cardiovascular procedures, operating rooms, sterile reprocessing and life science. employs over 10,000 people worldwide and the products are sold in more than 135 countries.

GWP BUSINESS SOLUTION

We work with Business consulting and Strategic Training for Better Performance of employees' results.

- Training and Qualification of people and teams.
- Personal Coaching
- Team Coaching
- Business Coaching
- Speakers for events
- Developing New Business in Brazil and USA

HALDEX

Haldex Brazilian branch supplies products for Commercial Vehicles. It has the focus on ABS, Brake and Suspension Valves for trailers; Automatic Brake Adjusters, Air Dryers and Consep for trucks and buses OEM and After Market within South and Central America. It has local production of brake & suspension valves, Consep and automatic brake adjusters.





Mölnlycke é mais



Como parte de um conjunto de práticas ESG, a Mölnlycke Brasil acaba de adotar a utilização de carros elétricos em sua frota.

A iniciativa é fruto de uma parceria entre a Mölnlycke e a UPS Supply Chain Solutions, e tem como objetivo reduzir a pegada de carbono em 36 toneladas por ano, no mínimo.

Além disso, o veículo contribui para a redução da poluição sonora na cidade. O projeto inicial visa cobrir a região metropolitana de São Paulo, mas em breve contará com expansão para outras regiões do Brasil.



HÖGANÄS

Höganäs' vision is to inspire industry to make more with less. By utilizing the endless opportunities of our metal powders, we continue on our journey to deliver on the ever-rising resource efficiency challenges, leading a wave of change for the better. With people at every level of our organization dedicated to redefining what is possible, we continue to amaze the world with new breakthroughs.

HUSOVARNA

With over 330 years of innovation and passion, Husqvarna is one of the world's largest producer of outdoor power products providing professionals and residential users with forest, garden and farm products. Husqvarna offers a wide and growing range of products and accessories, including everything from chainsaws and trimmers to innovative robotic lawn mowers.

IKEA PURCHASING SERVIÇOS COMERCIAIS LTDA

We are an integral part of IKEA. Although at first glance we may not be seen, we are behind all the products that you can buy Within IKEA we act as a bridge between our suppliers and IKEA stores around the world in which we deliver the goods.

IMAGEM CORPORATIVA

Imagem Corporativa is a public relations agency with its own offices in São Paulo, Rio de Janeiro and Brasília. IC is the only Brazilian agency member of PROI Worldwide and Interel Global Partnership – focused on PR and Public Affairs activities respectively. Through these connections, we support organizations in the relationship with the Brazilian market and also act as ambassadors for our clients abroad, opening dialogues with different audiences.

INATEL - FINATEL

Finatel—The National Institute of Telecommunications Foundation is a private, non-profit law institution that maintains Inatel—which is a center of excellence in teaching and research in the area of Engineering, and has been increasingly consolidated in Brazil and abroad. In addition to a college, Inatel also operates as an extension of the areas of Research, Development & Innovation, of companies and transfers all academia knowledge through a service center—Inatel Competence Center — ICC.

INTER IKEA SYSTEMS B.V.

Inter IKEA Systems B.V. is the worldwide IKEA franchisor and we are constantly investigating expansion opportunities in interesting markets with the aim of reaching more of the many people with affordable home furniture solutions. Brazil is one of those countries. The International Sales Department sells the full IKEA product range to clients in countries where there is currently no IKEA store. We furnish apartments, hotels, offices, schools, restaurants and houses throughout the world. Reach out!

INTRODE INTEGRATED SOLUTIONS

Introde has just completed 21 years helping your customers to develop their Totvs Microsiga Protheus system. We act mainly on Deployment, Development, Training, HelpDesk and Maintenance. We have deep knowledge and large experience. If you are looking for a system consulting company to support your operation in Brazil, we are your choice! We are ready to help you!

INVEST PARTNERS

Country Experts in Strategic Growth Initiatives and Corporate Finance:

- Over 25-year track record local experts, global reach
- Market Entry facilitation and Partner search

- Business combinations M&A, Joint Ventures, Licensing agreements
- Sector specialists agribusiness, renewable energy, health, mining, tech companies
- Inbound Internationalization of Digital solutions
- Venture De-Risking, Consulting and Rapid Growth
- Funding & Roadshows Private Equity/Venture Capital
- Valuations, Financial Modelling, and Business Plans
- Legal Representation

INVESTPORT

Multi Family Office founded in 2004. Dedicated to providing exclusive, tailor-made Wealth Management services (e.g., consolidation of financial resources), as well as looking beyond traditional liquidity services, providing strategic and financials analysis and governance of family businesses, optimizing their illiquid assets and preparing future generations to run or seat on the Board of their companies.

IPCO BRASIL SISTEMAS DE PROCESSAMENTO INDUSTRIAL

IPCO provides advanced process solutions that require a deep knowledge of customer production processes across a wide range of industries and geographies. We provide advanced high performance processing solutions and reliable service across a wide range of industries and geographies. The versatility of our systems means there are literally hundreds of potential applications.

JÖNKÖPING UNIVERSITY

Jönköping University is one of the most international universities in Sweden offering high-quality education and research focused on entrepreneurship, sustainability, and internationalization.

We offer bachelor, master, pathway and summer programmes taught in English in business,

economics, engineering, computer science, communication, education and health science.

Internships and study abroad are key elements in most of our programmes.

JU's Jönköping International Business School is ranked by the Financial Times, accredited by AACSB, EQUIS and is signatory of PRME, Principles for Responsible Management Education. The School of Engineering is accredited by ACEEU, member of CDIO and research leading in materials and manufacturing technology.

K2 CORPORATE MOBILITY

K2 Corporate Mobility is an international provider of global mobility services with a world-class NPS® of 80. We are able to support organisations large and small with relocation, immigration and professional services (Advisory, GM Tax Advisory, Assignment Management, and Shadow Payroll) via our nine global offices. One of these offices is located in São Paulo, Brazil: two years on since its opening, K2 now has an established and reputable presence in the area, with a robust, fully vetted partner network and a growing team able to offer invaluable regional expertise.

KATAM BRASIL LTDA

Katam is today a global provider of software-based services for forest data acquisition and analysis. High precision forestry data, where each single tree is registered, enables forest management to increase wood volume growth and production yield. These are key components for reducing CO2 net emission and at same time driving business for the global forest industry.



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KAZAMAX

Kazamax makes it easier to successfully do business in Brazil and South America. We work together with our partners to develop a great market strategy, drive sales and manage the operation.

KINCAID | MENDES VIANNA ADVOGADOS

Founded in 1932, Kincaid | Mendes Vianna Advogados is one of the most traditional law firms in Brazil, with extensive experience in providing legal advice to national and international clients. Headquartered in Rio de Janeiro, with offices in São Paulo, Brasília and Vitória, we operate throughout the national territory, in the areas of Maritime, Port Law, Infrastructure, Energy, Oli & Gas, Insurance & Reinsurance, Litigation,

Arbitration and ADR, Tax and Customs Law, Labour, Regulatory, Corporate, Environmental, Commercial Contracts and Compliance Services.

KITO & THE CROSBY GROUP

Gunnebo Industries, founded in Sweden at 1764, is part of The Crosby Group, the global leader in the innovation, manufacturing and distribution of products and services used to make lifting and load securement safer and more efficient, with premier brands such as Crosby, Gunnebo Industries, Crosby Straightpoint, Crosby BlokCam, McKissick, Crosby Feubo, Speedbinder and CrosbylP. With global engineering, manufacturing, distribution and operations, the company provides a broad range of products and solutions for the most demanding applications with uncompromising quality that exceed industry standards.

KONEKTA CONSULTING

[konekta] finds and scales new digital business models as well as optimizing existing ones. [konekta] develops digital products & services, create technologically advanced business solutions, and serve as a catalyst in the digital ecosystem to foster innovation and create growth & excellence.

KORSA RISCOS E SEGUROS

Korsa is reference in corporate insurance, risk management and consulting. Korsa started its operations with a focus on highly complex sectors, such as transport, warehousing, logistics, and energy. We operate in all lines of insurance and corporate benefits, providing our clients, during our 30 years of operation, quality services with the commitment to propose innovative solutions for their satisfaction.

KTH ROYAL INSTITUTE OF TECHNOLOGY

Since 1827, KTH Royal Institute of Technology has become one of Europe's leading technical and engineering universities and a key centre of intellectual talent and innovation. KTH welcomes students, researchers and faculty from around the world. Through collaboration with industry and society, sustainable solutions to some of humanity's greatest challenges are addressed. KTH offers education in natural sciences and all branches of engineering, including architecture, industrial management, urban planning, history and philosophy. The five campi in the Stockholm region comprise 13,514 full time students, 2000 PhD students, and approximately 3700 full time employees.

LABOR SOLUÇÕES EM ENGENHARIA

LABOR SOLUÇÕES EM ENGENHARIA LTDA. was founded in 1987 with core business in High Voltage Maintenance equipment, in 1992 LABOR LIFE SCIENCE division was started and today is serving the food, beverage and pharmaceutical companies in Brazil with the ultimate and most innovative solutions for quality assurance and monitoring.

LABORATÓRIOS FERRING

Ferring Pharmaceuticals is a biopharmaceutical company based on research and development. Our goals are to identify, develop and commercialize innovative products in the fields of Human Reproduction, Urology, Gastroenterology, Endocrinology and Osteoarthritis. Ferring has been operating in Brazil for almost 30 years, with a Marketing and Sales model, and has around 100 employees in the country. The company also invests in innovation locally with a laboratory focused on Research and Development. Ferring for 70 years, building families worldwide and helping people live better lives.

LEAX DO BRASIL

LEAX Group is a leading manufacturer of mechanical components and subsystems for the heavy vehicle industry, passenger cars, mining and construction and other engineering industries. LEAX do Brasil Ltda is the group's first establishment in Latin America. In addition to Brazil, LEAX Group operates in Sweden, Latvia, Germany, Hungary and China, totalizing more than 1,200 employees and a turnover of more 1.9 billion SEK.

LEXLY

Lexly offers an innovative digital platform with services for individuals, companies and lawyers to solve legal needs completely online. Our service allows anyone to write their own personalized agreements, assuring they are legally correct, efficient and customized to individual needs, making law accessible and easy to anyone.



FinanZero

Brazil's Number 1 Credit Marketplace

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OUR OFFICE PROVIDES FOR MORE THAN 25 YEARS LEGAL ASSISTANCE IN DIFFERENT AREAS OF BUSINESS LAW, WITH TECHNICAL KNOWLEDGE, AGILITY, CREATIVITY AND EFFICIENCY, ALWAYS SEEKING AN ACCESSIBLE RELATIONSHIP CLOSE TO OUR CLIENTS AND AIMING TO ASSURE SECURITY, SPEED AND ACCURACY OF INFORMATION.

Besides litigation, we offer high-level consultancy services and legal advice on:

- Foreign Investment
- Commercial Law
- Mergers and Acquisitions
- o Civil Law
- o Tax Law
- Labor Law
- Environmental Law
- Administrative Law (bids, regulatory agencies, infrastructure projects, privatizations)
- Antitrust and Economic Criminal Law
- o Intellectual Property Law

We are the Brazilian member of ALLIURIS International, an association of business law firms present in several countries worldwide.





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Your Industrial Maintenance Partner

Quant is the global leader in industrial maintenance and reliability services, providing dedicated personnel, systems, and tools to optimize value for our customers.



LINKÖPING UNIVERSITY

With the power of 40,000 students and co-workers.

Linköping University has had research collaboration with Brazilian institutions for many years. One area of particular interest is aeronautics. Linköping, with a well-established tech industry, is the aeronautics capital of Sweden and the home of Saab, a major employer in the region. Other areas of collaboration are artificial intelligence (AI), biogas and environment, engineering education, materials science, innovation and entrepreneurship, and control engineering. In addition, LiU offers master's degree programmes, entirely taught in English, in areas such as: Engineering and Computer Sciences, Design, Education, Environmental Studies, Natural Sciences, Social Sciences, Humanities and Business

LINNAEUS UNIVERSITY

Linnaeus University offer the highest possible quality in education. Education that helps you to actually make a difference in the world. An international university with 40 000 students located in south-eastern Sweden. At Linnaeus University, you will find a rich academic offer with more than 50 degree programmes and 500 courses in English, on both bachelor's and master's level. Linnaeus University has campuses in two cities, Kalmar and Växjö, with nature just around the corner, adding to the quality of life during your studies.

LIQUID CONSULTING

Your EPC and Production partner.

We help established companies grow, and we help disruptive new firms move far faster than they could without our support. Our mission is, to make life easier and more profitable for liquid food manufacturers.

"We make it easier" isn't just our slogan or tagline; it's our growth strategy for the coming years. Making it easier decreases stress for customers, meaning they have more time and energy to focus on their own vision and core competencies.

LLYC - LLORENTE & CUENCA

With more than 15 years of operation in Brazil, we have established ourselves among the 5 largest independent agencies in the market with a team that reflects the diversity of origins and cultures of our country, but which is globally integrated into a global network of experts, present in 13 countries. We are a reference in data-based consulting, strategy and creativity, forming your one-stop agency that combines a variety of specialties. We anticipate and lead changes, transforming communication into a powerful tool for achieving results in complex scenarios.

LUND UNIVERSITY

Lund University was founded in 1666 and has been a centre of culture and learning for more than 350 years. Today, it is one of Sweden's foremost universities, and among the top 100 universities in the world. As a world-leading research and innovation centre, the University is complemented by advanced scientific infrastructure, such as the ESS and MAX IV facilities. A large part of the University's success can be ascribed to its broad disciplinary range and its boundary-crossing education and collaboration. The University's other strengths include student influence, a high degree of internationalisation and close engagement with wider society.

MAHA ENERGY BRASIL

Maha Energy Brasil is part of Maha Energy AB's group -- a listed, international upstream oil and gas company whose business activities include exploration, development and production of crude oil and natural gas. The strategy is to target and develop underperforming hydrocarbon assets on a global basis. Maha holds direct and indirect interests in producing assets in Brazil and the

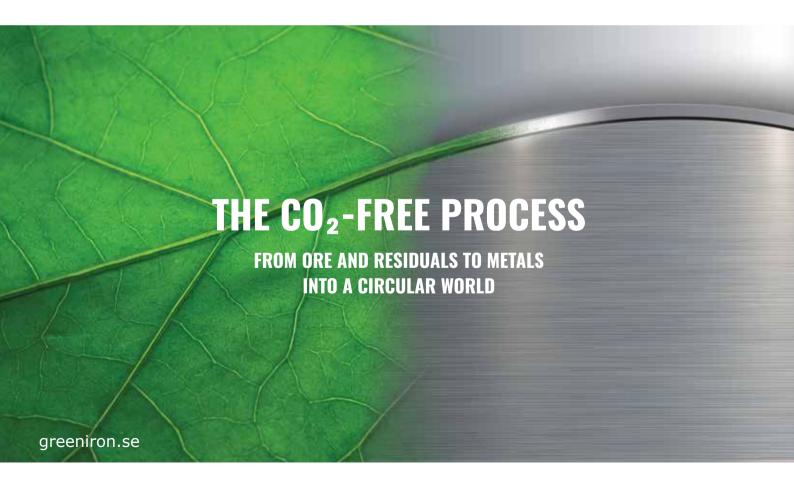
United States and in an exploration asset in the Sultanate of Oman. The shares are listed on Nasdaq Stockholm (MAHA-A). For more information, please visit Maha's corporate website www.maha-energy.com.

MANEIRA ADVOGADOS

Considered a benchmark among the most prestigious law firms in Brazil, Maneira Advogados represents clients in the most relevant areas of the business law. The firm has a wide portfolio of national and international clients, especially in regulated markets such as telecommunications, oil and gas, mining and energy, and, more recently, startups and fintechs. Maneira Advogados has offices in Rio de Janeiro, São Paulo, Belo Horizonte and Brasilia, and has signed a strategic cooperation agreement with the Spanish firm ECIJA, which leads to offering services on a global scale.

MAUGER MUNIZ ADVOGADOS

MAUGER MUNIZ has experience in a broad range of sectors, including automotive, banking and financial services, telecom services and electronic industry, as well as FMCG industry and retail companies, amongst others. Our excellence is to provide legal services on a timely manner, cost-effective and personalized manner, in all areas of law, customized according to the needs of each client, with a great level of expertise, dedication, ethics and professionalism.



We want to pave the way for a circular paradigm by producing valuable commodities from residues and waste, as well as metals from primary resources such as ore. The goal is to reduce the climate footprint of the mining, steel, foundry and manufacturing industries.



MAZARS NO BRASIL

Mazars is a leading international audit, tax and advisory firm. Operating as a united partnership, we work as one integrated team, leveraging expertise, scale and cultural understanding to deliver exceptional and tailored services in audit and bpo, as well as tax, financial advisory and consulting.

MAYFAIR IDIOMAS - ESPECIALISTAS EM CONVERSAÇÃO LTDA.

Mayfair Idiomas is specialized in corporate language training and has been catering mainly for multinational companies since its inception 45 years ago.

In the wide range of languages offered, Portuguese for foreign executives and their families is in high demand, before or after their arrival in Brazil

Following a pre-course questionnaire, a customized course is designed to suit the participant's needs. The course can be programmed in the form of intensive, semi- intensive or regular training, depending on time availability or urgency of the student in acquiring the language for business or social purposes.

MENTOR MEDIA

Mentor Media is part of Elanders group, a global supplier of integrated solutions in the areas of supply chain management, print & packaging and e-commerce.

MIROW & CO.

Mirow & Co. is a strategic consulting company that supports clients in solving their most critical management and operational challenges. With teams in São Paulo and Rio de Janeiro, Mirow has been serving large clients from different sectors and innovative startups for 10+ years.

MÖI NI YCKF

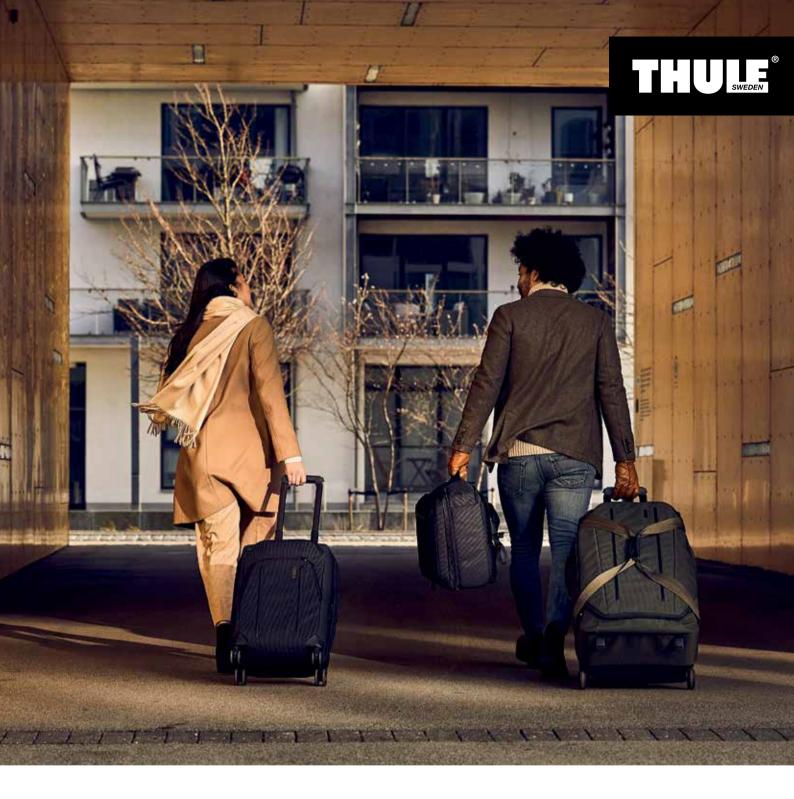
Mölnlycke is a world-leading medical devices company focused on freeing patients, caretakers, and healthcare systems from the weight of wounds, through innovative and intuitive solutions for prevention, fast healing, and better quality of live. We're passionate about what we do because it matters.

MORATA, GALAFASSI, NAKAHARADA E SERPA ADVOGADOS - MGA ADVOCACIA EMPRESARIAL

We are a legal firm focused on personal service and excellence as our differential. Our team of partners and professionals are available to our clients, proposing solutions that meet their needs quickly and efficiently. We rely on the direct involvement of the partners in each stage of the services provided, leading a team of professionals with consolidated experience in the 14 areas of expertise at MGA Advocacia Empresarial. Our expertise covers several áreas including Tax Law, Maritime Law, Labor Law. For more information, visit our website.

MOVING FLOOR

Moving Floor, is an innovative Swedish firm operating in the agribusiness sector, specializes in delivering automated cleaning solutions for both pig and dairy farms. Our patented technology plays a pivotal role in assisting farms to diminish their carbon footprint while striving to reduce antibiotic consumption. Currently, over 100 farms have adopted this technology, in addition to collaborations with more than 8 universities.



> Packs, Bags & Luggage

From long-haul flights to a weekend road trip, our travel gear goes the distance. Our versatile selection of suitcases, duffel bags, backpacks and smart travel accessories and organizers will get you to your destination with ease. Check more details in **thule.com**

MUNTERS

Munters is a global leader in energy efficient air treatment solutions and air conditioning systems based on expertise in humidity and climate control technologies.

NAHAS SOCIEDADE DE ADVOGADOS

The NAHAS LAW FIRM is a Brazilian legal office based in São Paulo, founded in 2015 with entrepreneurial spirit and expertise in the Innovation Ecosystem and the entertainment sector. In the entertainment sector they have good clients and concept bars, clubs and restaurants This together create networking that has a strong fit with Swedcham's goals. Led by Dr. Rodrigo Bruno Nahas, has specialists in Corporate Law, Tax, Labor, Civil, Consumerist, Corporate and Contracts, both as advisory contentious legal advice.

NEFAB EMBALAGENS

The global network of experts in packaging and logistics Nefab provides its customers with services of international jurisdiction. Our packaging designs are combined with analysis of cost reduction, providing optimal solutions for your company and product.

NEXER ENTERPRISE APPLICATIONS

We're a dynamic and innovative Tech company that helps our customers thrive in the digital age with our strategic, tech and communications solutions. In Brazil, we're experts in creating Microsoft Dynamics business systems that boost our customers' business performance, efficiency, and profitability. We understand our customers' needs and processes, and we deliver a Microsoft Dynamics business system that empowers their employees with timely and relevant information. We leverage our local knowledge and our global reach to achieve this.

NIRA DYNAMICS

NIRA Dynamics AB, established in 2001 with main office in Linköping, Sweden, and also one of its branch offices in Sao Paulo, is specialized in sensor fusion and road surface monitoring. NIRA develops cost-efficient safety and navigation solutions for the global vehicle industry. Among the customers are leading vehicle manufacturers like Audi, Volkswagen, Honda, Seat, Skoda, Toyota, Volvo, Geely, BYD, TATA, Stellantis, and Renault.

NORDIC BRAZILIAN CAPITAL

Nordic Brazilian Capital (NBC) is a São Paulo-based boutique financial advisory and consultancy firm managed by experienced Nordic professionals with a proven track record working within investments, consultancy and finance in Brazil and Latin America. NBC specializes in providing Nordic and Brazilian companies with tailor-made financial solutions to ensure that our clients have the best and most cost-efficient capital structure available. Through our experience and network NBC is positioned to access capital which typically is not easily available for companies in Brazil. NBC also acts as an active and hands-on strategic partner for Nordic companies entering Brazil ranging from start-up companies to well established international companies.

NORDIC WATER PRODUTOS PARA TRATAMENTO DE ÁGUAS

Nordic Water Brasil distributes, produces and supply solutions for water and wastewater treatment, potable and process water, including reuse and after sales assistance, including assembling and maintenance services at site. Offering Separation solids-liquid technologies, Nordic Water Products can filtrate since 6 micra opening w/Disc Filters (Dynadisc and Dynacloth), until 80 mm opening w/Multirake Bar Screens. Meva Combi Units w/ fine screens for pre-treatment, Primary Belt Settlers (Sobye), Continuous

Sand Filtration (Dynasand), Bottom Scrapers w/o travelling bridges (Zickerts) and Lamelas Separation complement technologies of solids-liquid separation. Any flow design can be handled. Nordic Water, excellence since 1961.

NORDIC WAYS

"A Focusing on content and experiences, Nordic Ways is focused on B2B events and travel programs throughout the Nordic Region. With special operations in Swedish Lapland and other arctic destinations, we are one of the leading specialists in differentiated travel and incentive events in Scandinavia. The Company also offers assistance and logistics for international meetings and congresses throughout Europe and USA. Nordic Ways has more than 25 years of field experience what made us a service-oriented company that is serious about sustainability and the environment."

NORTH TRADE BRASIL

Norvida is the leading Nordic importer of branded meat products and the portfolio of products from South America is an important part of their business. Norvida has a separate sourcing office in São Paulo leading and coordinating the product flow into the Nordic market.



OKSEBRA DO BRASIL - ARBESKO

At Arbesko, we have been making shoes since 1839. What started as one of Sweden's first shoe wholesalers is now a company with sales both in and outside the Nordics. Production is based in Sweden's only safety shoe factory – Arbesko Skofabrik – where we still today develop quality products for people who need to stay safe and comfortable in their working life. Since 2017, Arbesko is owned by the Swedish company Bergman & Beving.

OLIVEIRA PAOLUCCI ADVOGADOS

We are a law firm of highly qualified professionals with a solid background in the national and international market. Our proven track record of success in our practice areas allows us to incorporate a non-negotiable and inherent commitment to ethics when defending the interests of our clients.

Quality, agility, efficiency, partnerships, and the provision of premium legal solutions tailored for each of our clients are our pillars. This competitive advantage allows us to offer pragmatic and innovative solutions based on the real-life challenges and requirements of each business and sector of our clients, without losing sight of the highest standards of excellence and quality, which allow us to build a long-term relationship of trust and proximity with its clients.

OMTARE

We are a global development company committed to inspiring and preparing leaders and organizations for a better tomorrow. We are committed to regenerating leadership and organizational models to be healthier and positively impact our society and planet. Our Objective is to improve the understanding and practice of conscious leadership, systemic vision, and positive innovation through tailored, practical, and sustainable transformation journeys. We believe leaders and organizations have the opportunity and the responsibility to re-imagine their leadership styles and strategies to build a better world, promoting healthier work environments and business models.

PACHECO NETO, SANDEN, TEISSEIRE ADVOGADOS

This office is a leading Brazilian law firm that provides legal advice to Brazilian and foreign clients. The firm provides quick and customized solutions in all legal aspects of business transactions, also to establish and maintain close working relationship with clients in order to guarantee an in-depth perspective that leads to tailor-made solutions to any given situation.

PEOPLE PLUS TREINAMENTO E DESENVOLVIMENTO

Created by Marcelo Reis and Giovane Gávio, People+ started its journey in 2021. The company unites the strength of the corporate world with high-performance sports and works with a unique methodology that has been proven to maximize the results of its clients. We offer customized training, lectures, individual or group mentoring, among others.

PATRÍCIA BIANCHI CONSULTORIA EM SUSTENTABILIDADE

We offer extensive consultancy services in Business Sustainability, with a focus on Environmental, Social, and Governance (ESG) criteria. We assess your company's dynamics and identify opportunities for continuous improvement based on the best sustainability indicators. We create a tailored agenda for your business and oversee the implementation of ESG criteria, preparing your company to attain the desired certification. We design a customized program for each organization looking to invest in socioenvironmental sustainability, guided by a governance framework that ensures the highest certifications, enhanced competitiveness, sustainability, and value.

"Building on long-term investor relationships and ties with best-friend firms in other countries, Veirano is a powerful organisation with a place among the absolute best."

LATIN LAWYER 250



Results-oriented law practice.

Since 1972, we practice law with business acumen and a focus on results, developing tailored solutions for multinational companies operating in strategic sectors of the economy.

Along the years, we have built strong relationships with leading companies in various industry sectors, simplifying international relations and opening pathways for business in Brazil, from Brazil to the world and from the world to Brazil.









Veirano Advogados

BRAZIL

Rio de Janeiro

São Paulo

Porto Alegre

Brasília

veirano.com.br

PERFORMA PARTNERS

Consulting company that acts at critical moments in the business cycle of medium and large companies, supporting changes and effective results improvement, through an experienced and hands-on team in the execution of Restructuring, Turnaround and Performance Improvement projects. In addition, it is an exclusive partner in Brazil for EIM Global, a European leader in Interim Management Solutions, enabling customers, through 31 offices in 25 countries, to access a global network of experienced professionals, ready to take on challenges as temporary or permanent executives at their organizations.

PERSSON INNOVATION AB

Persson Innovation's solid Swedish foundation and global experience puts us in a strong position to refine and develop our sustainable paper handles to meet today's needs and the demands of tomorrow.

Persson Innovation was founded in 1982 by Sune Johansson and Olof Persson, establishing a manufacturing facility in Kumla, Sweden. A global company with strong local roots USA, Southeast Asia and now South America. Some of the industries we serve in are Bagin-box packaging, Home appliances, Pet food and cat litter.

Persson is leading the packaging industry transition from plastic to paper handles. The paper handles are better for the environment and upgrade the customer experience.

Combining ease of application and shopper convenience drives sales and an improved bottom line.

POR MA2 ENGENHARIA & CONSULTORIA

PQR MA2 is the Brazilian filial of PQR International, a Sweden consulting services company in engineering and integrated projects for electrical and plumbing installations, fire protection, automation and air conditioning, mainly focusing on 3D projects in BIM environments. Since the merger with MA2 six years ago, PQR strengthened, expand and improved the performance in the Brazilian market, adding the quality and international 35 years expertise of PQR to the portfolio and local experience of MA2, maintaining the mission of bringing innovative solutions to our clients, and increasing the quality and operational efficiency displayed by both companies. We provide global innovative engineering combined with creativity and experience to find solutions for your complete installation needs.

PRIMAGOLD

We are a wholesale jewellery company, which started in the interior of São Paulo, and due to demand and growth, we decided to open a branch in the city of São Paulo - SP.

QUANT BRASIL MANUTENÇÃO INDUSTRIAL

For over 30 years, Quant has been a market leader in this industry, maintaining and improving the safety, production and equipment performance for over 400 facilities around the world. Quant is headquartered in Stockholm, Sweden, and continues as a leader in the provision of professional industrial maintenance services with a global presence.

RENAUX CONSULTORIA EMPRESARIAL

Renaux Consultoria was founded in 2021, with the objective, taking advantage of the experience of its holder who have worked during fifty years to the company Swedish Match do Brasil, member of the Swedish Group Swedish Match, based in Stockholm, in the administrative and financial areas, is just collaborating with its clients providing consultancy in these areas, emphasis on recruitment, selection, conflicts resolution, and in the legal area advising business contracts in general, especially commercial representation, negotiations, guidance in the relationship with the authorities when necessary and any other routine appointment compatible with his extensive general experience in these activities.

RESTAURANTE ESCANDINAVO

Located in the Pinheiros neighborhood of São Paulo, the O Escandinavo is the ideal place to feel like you're in Scandinavia, whether enjoying the menu that changes periodically, or holding your closed event with typical foods. For this end of the year, we will have a Special Christmas Menu, as well as gifts, products and typical dishes.

RH99 SISTEMAS

RH99 offers high-level digital tools for strategic and organizational HR management through an intuitive and easy-to-operate web platform. The company is the exclusive Brazilian distributor of the Swedish HumanGuide® methodology, an evaluation system to assess motivation in the organizational context. The HumanGuide® methodology has been certified by the Brazilian Psychology Council (Conselho Federal de Psicologia), and can therefore only be applied by qualified psychologists. It has been used by more than 2.000 companies of different sectors and sizes worldwide, especially where the human capital has a key strategic value.

SAAB BRASIL

Saab is a leading defence and security company with an enduring mission, to help nations keep their people and society safe. Empowered by its 19,000 talents, Saab constantly pushes the boundaries of technology to create a safer, more sustainable and more equitable world. Saab designs, manufactures and maintains advanced systems in aeronautics, weapons, command and

We accelerate the transition towards a sustainable society.

AFRY provides engineering, design, digital and advisory services to accelerate the transition towards a sustainable society.

We are 19,000 devoted experts in industry, energy and infrastructure sectors, creating impact for generations to come.

Making Future



control, sensors and underwater systems. Saab is headquartered in Sweden and has major operations all over the world, and is part of the domestic defence capability of several nations. In Brazil, Saab maintains a long-term partnership with the Armed Forces and provides several advanced solutions, for both civil and military use. With the Brazilian Gripen Programme, the company has established a broad technology transfer that is benefiting the national defence industry.

SANDVIK

Sandvik is a high-tech and global engineering Group with about 40,000 employees with a strong commitment to enhancing customer productivity, profitability, safety, and sustainability. Our operations are based on unique expertise in materials technology, forefront of digital solutions, extensive knowledge about industrial processes and close customer cooperation. This combination, coupled with continuous investments in research and development (R&D), has enabled us to achieve world-leading positions in the selected areas.

SÃO PAULO CONVENTION & VISITORS BUREAU - VISITE SÃO PAULO

São Paulo Convention & Visitors Bureau is a non-profit organization financed by the private sector. Our mission is to promote, attract and generate events in order to increase the flow of visitors to São Paulo.

SBHCI - SOCIEDADE BRASILEIRA DE CARDIOLOGIA INTERVENCIONISTA

SBHCI is a non-profit organization aimed at:

- Gathering physicians and other healthcare professionals interested in interventional cardiology;
- Ensure ethics and technical efficacy in professional practice;
- Foster scientific and technological research;
- Promote scientific meeting;
- Promote update courses;
- Regulate the granting of specialist title;
- Maintain scientific an association exchange with peer entities.

SCANDINAVIAN CHURCH

The Scandinavian Church of São Paulo has for over 50 years been a natural meeting point for Scandinavians living in São Paulo. The Scandinavian Church was built in 1974 by the Nordic Community in São Paulo to serve as a religious, cultural and social meeting point for the Nordic Community to come together to celebrate their Lutheran Faith and Nordic Heritage. It is situated on a beautiful plot with a tranquil garden in Jardim Petrópolis – SP.

SCANIA LATIN AMERICA

Scania is a world leading provider of sustainable transport solutions. The Production Unit established in São Bernardo do Campo (SP) was its first site unit outside Sweden. Producing heavy trucks, buses and industrial and maritime engines in Brazil, Scania, together with its customers and partners is driving the shift towards a sustainable transport system.

SCF BRAZIL

SCF Brazil was established in early 2016 focusing on the generation of high-quality receivables where the Payors are well established Brazilian companies. After a legislation change in 2018 and intensive systems-development, SCF added loans to individuals as well as government receivables to the portfolio. Presently 18 professionals are employed in São Paulo. The leading investment professionals and systems specialists are all seasoned experts in their fields.

SEB SÃO PAULO REPRESENTATIVE OFFICE

SEB is a Nordic, German and UK Corporate & Investment bank headquartered in Stockholm. The SEB office in São Paulo has been operating for over 50 years in the Brazilian market, with a strong focus on financing the Brazilian subsidiaries of our Nordic, UK and German corporate clients. SEB has also a long-standing tradition in International Trade Finance business with Brazilian banks.

SEBRATEC

Sebratec is a Swedish Engineering Tech company with focus on recruitment, consulting and software development. With offices in Sweden and Brazil, they deliver expertise to prestigious clients like Volvo Cars, SKF, CEVT, Scania, Petz and Stellantis. With the vision to work as a bridge between countries, Sebratec has the aim of integrating professionals and sharing knowledge between global markets.

SECO TOOLS

With a reputation for product innovation and applications expertise, Seco Tools is a leading global provider of metal cutting solutions for milling, turning, holemaking and tool holding. The Brazilian branch has a complete structure of services and a high-quality factory for custom tooling products giving solutions for all customers specific needs.

SEK

A state-owned company that finances Swedish exporters, their subsidiaries and their foreign customers. With lending in 60 countries, we have substantial knowledge of international transactions and we are a natural business partner within export financing.

SEMCON DO BRASIL

We put people first. As far as we are concerned, technology has no purpose of its own – it's the value it adds to people and our planet that is most important. By combining the physical and digital we can create user-friendly solutions based on human needs and behavior. Semcon has more than 30 offices located in Sweden, UK, Norway, Germany, Hungary, Brazil and China. We are organized in two business areas: Engineering & Digital Services and Product Information.

SKANSKA AB

Skanska is a world leading project development and construction company, 135 years in the making. After 15 years of operations in Latin America, Skanska decided to leave the market in order to focus on its home markets in Europe and the US. However, still working with finalizing outstanding issues, it desires to leave a good legacy in Brazil.

SKATEOVATION

Skateovation is a product development company for skateboarding. Founded by a Swedish woman, Lisa Thorén, in Stockholm, who now has all focus on meeting growing demand in Brazil.

SKF DO BRASIL LTDA.

SKF is a world-leading provider of innovative solutions that help industries become more competitive and sustainable. By making products lighter, more efficient, longer lasting, and repairable, we help our customers improve their rotating equipment performance and reduce their environmental impact. Our offering around the rotating shaft includes bearings, seals, lubrication management, condition monitoring, and services.

SOUTHPARTNER

Southpartner supports and represents Brazilian companies that want to go global, and international companies that want to enter the South American market. Our portfolio includes Start-ups, New Business Ventures, M&As, JVs, Market Entry Strategies, Business Development, Sales Management, Channel Management, Legal Support, Finance, Distribution and Commercial representation. Areas of expertise include ICT, IoT, AI, Satcom, AgTech, and Forestry.

SSAB SWEDISH STEEL COM DE AÇO

SSAB is a highly-specialized global steel company driven by close relationships with our customers. SSAB develops high strength steels and provides services for better performance and sustainability.

STARSPRINGS DO BRASIL

Starsprings is the leading manufacturer in Scandinavia of spring units for excellence in comfort for mattresses and seats. Innovative company supplies the market with high quality products and competitive prices. Our products are applied in mattresses, chairs, sofas and also automotive industries, like Volvo, Scania and Renault. Factories: Located in Sweden, Brazil, United States, Mexico and Poland. Vision: is to be market and technique leader within bed and seat comfort.

STEFANINI

Stefanini Group is a global company with 33 years of experience in the market, offering a robust selection of services such as automation, cloud, Internet of Things (IoT) and user experience (UX). The Brazilian multinational provides a broad portfolio of digital solutions, combining innovative consulting, marketing, banking, mobility, personalized campaigns and artificial intelligence services. Stefanini believes technology can revolutionize a company and innovation is essential to foster development and competitiveness.

STOCKHOLM SCHOOL OF ECONOMICS

The Stockholm School of Economics (SSE) is the leading business school in Northern Europe. For more than a century, SSE has educated talented women and men for leading positions within the business community and the public sector. SSE offers bachelors and master's degree programs along with highly regarded PhD, MBA and executive education programs. SSE has earned a reputation for excellence both in Sweden and around the world. The School is accredited by EQUIS (European Quality Improvement System) certifying that all of its main activities, teaching as well as research, are of the highest international standards. SSE is also the Swedish member institution of CEMS (The Global Alliance in Management Education) and PIM (Partnership in International Management).

STORA ENSO

Stora Enso is a leading provider of renewable solutions in packaging, biomaterials, wooden constructions and paper on global markets. Our customers include publishers, retailers, brand owners, print and board producers, printing houses, merchants, converters and joineries and construction companies. We use and develop our expertise in renewable materials to meet the needs of our customers and many of today's global raw material challenges. Our products provide a climate-friendly alternative to many products made from non-renewable materials and have a smaller carbon footprint. Being responsible – doing good for the people and the planet - underpins our thinking and our approach in every aspect of business.

STRATEGA

Stratega is a Global Advisory firm. Our Senior Partners have worked across the globe over the last 20 years, in many industry and government sectors, replacing old strategic planning with a strategy-as-a-journey approach.

TALENTO SEGUROS

Talento Corretora de Seguros is a company that provides consulting services in the health plan and insurance areas. You will receive precise information to contract Health and Dental Plans, Life and Auto Insurance, elementary areas.

TELOS TRANSITION

Telos Transition is pioneer in interim management in Latin America, member of Valtus Alliance™, a worldwide network of leading executive interim management companies.

Transition Management, or Interim Management, consists of engaging experienced and qualified professionals to perform executive roles in project mode for organizations, in C-level positions and senior management to manage transition events such as, reorganizations, restructuring (turnaround), preparation of acquisitions and company sales, integrations, crisis management, digital transformation or temporary replacements.

TETRA PAK

Tetra Pak is a world leading food processing and packaging solutions company. Working closely with customers and suppliers, it provides safe, innovative and environmentally sound products that each day meet the needs of hundreds of millions of people in more than 160 countries. With more than 24,000 employees around the world, Tetra Pak arrived in Brazil in 1957 and believes in

LLYC

HARASSMENT CAN JEOPARDIZE OPERATIONS IN A COMPANY.

IN BRAZIL, IT IS A LEGAL REQUIREMENT TO HAVE PREVENTIVE MEASURES IN PLACE.

LLYC combines Talent Engagement, ESG, and Public Affairs to help companies face risks intelligently through risk mapping and team training.

responsible industry leadership and sustainable approach to business. The moto, "PROTECTS WHAT'S GOOD™", reflects the vision to make food safe and available everywhere.

THE ECONOMIST INTELLIGENCE UNIT BRAZIL

The EIU is a leading provider of country, industry and management analysis. We help business leaders prepare for opportunity, empowering them to act with confidence when making strategic decisions. Our forecasting and advisory services have informed entrepreneurs, financiers and government figures around the world since 1946. Our analysts are of the highest calibre, determined to seek out the facts that will steer their analytical thinking. Our clients tell us they value our integrity above all else.

THULE

Thule is a global sports and outdoor brand established in 1942. Under the motto "Bring your life" Thule offers a wide range of premium products for active people worldwide that allows them to bring what they care most for – safely, easily and in style. With a sustainable mindset, Thule designs and manufactures roof racks and roof boxes, bike, water and winter sport carriers, roof top tents, luggage, sports bags, backpacks as well as child-related products such as strollers, bike trailers, and child bike seats. For recreational vehicles, Thule offers awnings, tents and bike racks. The products are sold in more than 138 countries worldwide. Thule is the largest brand within Thule Group. www.thule.com

TOZZINIFREIRE ADVOGADOS

TozziniFreire is a premier, full-service law firm that consistently provides legal services to domestic and international companies in a wide variety of business sectors. Along these years, we have played a major role in many of the most significant transactions in the Brazilian market, becoming one of the largest and most prestigious firms in Latin America. We see ourselves as one cohesive entity and act accordingly. With fully owned offices in several cities in Brazil, we are able to guarantee our clients the same outstanding services and one-firm resource throughout the country.

UMEÅ UNIVERSITY

Umeå University is one of Sweden's largest universities with over 36,000 students and 4,000 employees. The university is home to a wide range of high-quality education programmes and world-class research in a number of fields. Umeå University is also where the revolutionary gene-editing tool CRISPR-Cas9 was discovered that has been awarded the 2020 Nobel Prize in Chemistry.

UNIVERSITY OF GOTHENBURG, SCHOOL OF BUSINESS, ECONOMICS AND LAW

The University of Gothenburg is a multidisciplinary university that dates back to 1891. We consist of eight faculties and 38 departments. We also have a large number of centers of expertise that span across several academic disciplines. These disciplines serve as a meeting point for students, researchers and representatives from the commercial, industrial, and public sectors.

UPPSALA UNIVERSITY

The first university in Sweden founded in 1477, with a living cultural environment and extraordinary student life. World-class research and high-quality education pursued here benefit society and business on a global level. The University is characterized by diversity and breadth, with international frontline research at nine faculties and limitless educational offerings at Bachelor's and Master's levels.

V3RSO

The hospitality market has been going through a revolution in the last years but no one has been able to deliver a model that meets the aspirations of a new generation. Besides that, none of the existing models has a clear scalability opportunity. From that concept comes the opportunity of a smart hospitality model that uses the technology as an ally and enables the best experience with the lesser friction possible. V3rso is a tech company that offers apartment complex administration and hospitality service for living residents, work spaces and for hotel guests in multistay buildings with sophistication, exclusivity and customization through technology. A disruptive model that combines living, working and hospitality for clients that want to have control of their experience.

VECSA INTERNATIONAL

Specialized in industrial safety solutions.

Troax, D-flexx and Fichet-Bauche Distributor.

Steel mesh panel systems; advanced industrial polymer barriers; certified fire and burglar-proof safes.

VEIRANO ADVOGADOS

Founded in 1972, Veirano Advogados is one of the leading and most renowned Brazilian business law firms, focused on developing tailored solutions for multinational companies operating in strategic sectors of the economy. With a diverse team of over 600 people, including 250 lawyers working in an integrated fashion, we handle both routine and complex multidisciplinary cases that require the coordinated talents of professionals with diverse areas of expertise. Our lawyers are recruited from the country's universities and many are specialists with international education and practical skills gained in prominent law firms in the United States, Europe and Asia, as well as extensive experience in cross-border transactions.

VERMICULUS

Vermiculus Financial Technology AB provides cutting-edge trading, clearing, and CSD solutions to financial markets around the world. The company started its operation in 2020 and is founded by industry experts with the incentive to revolutionize the technology of exchanges, clearing houses, and CSDs. With its headquarters in Stockholm, Vermiculus consists of hand-picked teams, trained to deliver mission-critical solutions. With decades of accumulated knowledge and expertise, the team has previously completed 75+ projects for the world's largest financial markets.

VOLVO CAR BRASIL

Volvo Cars was founded in 1927. Today, it is one of the most well-known and respected car brands in the world with sales to customers in more than 100 countries. Volvo Cars aims to provide customers with the Freedom to Move in a personal, sustainable and safe way. This is reflected in its ambition to become a fully electric car maker by 2030 and in its commitment to an ongoing reduction of its carbon footprint, with the ambition to be a climate-neutral company by 2040.

VOLVO GROUP - AMÉRICA LATINA

Volvo Group Latin America is in charge of the brand's businesses in Latin America. Its headquarters is located in Curitiba, where it has a large production plant of trucks, buses chassis, cabs, engines and gearboxes. The subsidiary also has another unit in Pederneiras, where construction equipment are manufactured.

WEBROCK VENTURES

Webrock is an investment company that generates shareholder value by creating joint ventures with Swedish-based technology companies to build and develop new, successful companies in Brazil. Using our understanding and experience of doing business in the country, we provide a unique operational expertise that ensures our companies grow and prosper. With proven business models serving as blueprints, the joint ventures benefit immediately from the Swedish JV-partner's technology, know-how and experience, allowing us to build companies at an accelerated pace with less risk.

WOLFFISH

We provide an overview of the company's financial health to help managers make the best decisions. Our work is based on the technical and technological capacity that we have of reading and interpreting the financial statements dynamics so that business can thrive. Throughout solid 20 years of experience, we have developed analyzes based on our values: precision, safety and speed.

WORDLOC TRANSLATION & LOCALIZATION

Wordloc is an agency specialized in technical, medical and marketing translations into Portuguese, English and Spanish in Latin America, among other languages. We also offer desktop publishing services and sworn translations.

XYLEM

Xylem (XYL) is a leading global water technology company committed to solving critical water and infrastructure challenges with innovation. Our 22,000 diverse employees delivered revenue of \$ 7.2 billion in 2022. We are creating a more sustainable world by enabling our customers to optimize water and resource management and helping communities in more than 150 countries become water-secure. Join us at www.xylem.com.

ZIMPLER

Zimpler's extensive bank network allows us to collect funds in real-time for instant Pay-ins and Payouts locally and regionally as well as settle cross-border and intercontinentally without delay. Merchants have instant access to funds and don't need to worry about manual reconciliation of transaction data.



2023 MEMBER DIRECTORY

COLLABORATORS

Jonas Lindström Swedcham Managing Director

Viviane Ringbäck Events Manager

Josephine Lindberg

Swedish student on internship program from the University of Gothenburg

Edson Borba

Layout and Graphic Design

